

# Cost-Effectiveness of Empagliflozin in Combination with Standard Care versus Standard Care Only in the Treatment of Heart Failure Patients in Finland

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**Purpose:** Sodium-glucose cotransporter-2 (SGLT2) inhibitor empagliflozin has recently been shown to improve the outcomes of heart failure (HF) patients regardless of patient's left ventricular ejection fraction by reducing the combined risk of cardiovascular death or hospitalization for worsening HF. The aim of this study was to assess the cost-effectiveness of adding empagliflozin to the standard care (SC) in comparison to SC only in the treatment of HF in Finland.

**Patients and Methods:** The assessment was performed in the cost-utility framework using two Markov cohort state-transition models, one for HF with reduced ejection fraction (HFrEF) and one for HF with preserved ejection fraction (HFpEF). The models have been primarily developed based on the EMPEROR-Reduced and EMPEROR-Preserved trials which informed the modelled patient characteristics, efficacy of treatments in terms of associated risks for heart failure hospitalizations, cardiovascular (CV) and non-CV death, treatment related adverse events (AE), and state- and event-specific health-related quality of life weights (EQ-5D). Direct health care costs were estimated from Finnish published references. Cost-effectiveness was assessed from health care payer perspective based on incremental cost-effectiveness ratio (ICER; cost per quality adjusted life-year [QALY] gained) and probability of cost-effectiveness (at willingness-to-pay [WTP] of 35,000 euros/QALY). The ICER was reported as the weighted (HFrEF, 43.5%; HFpEF, 56.5%) average result of the two models.

**Results:** Empagliflozin + SC treatment increased the average quality-adjusted life-expectancy, and treatment costs of HF patients by 0.15 QALYs and 1,594 euros, respectively, when compared to SC. An additional QALY with empagliflozin was thus gained at a cost of 10,621 euros. The probability of empagliflozin + SC being cost-effective compared to placebo + SC was 77.6% and 83.5% with WTP of 35,000 and 100,000 euros/QALY, respectively.

**Conclusion:** Empagliflozin is a cost-effective treatment for patients with HF in the Finnish health care setting.

**Keywords:** sodium-glucose cotransporter 2 inhibitor, cost-utility analysis, heart failure with reduced ejection fraction, heart failure with preserved ejection fraction

## Introduction

Heart failure (HF) is a clinical syndrome caused by structural and/or functional cardiac abnormalities that impair ventricular filling or ejection of blood to the systemic circulation to meet the systemic needs.<sup>1</sup> The overall prevalence of HF in the European adult population is approximately 1–2%.<sup>1,2</sup> In a Finnish secondary care registry, HF prevalence increases from 3.7% among those aged 50 years or less to 15.3% among those aged 85 years or more.<sup>3</sup> Due to the aging of the Finnish population, the number of patients with HF is expected to increase in the future years.

The main goals of HF treatment are to improve a patient's clinical status, functional capacity, and quality of life as well as prevent hospitalizations and reduce mortality. Despite advancements in pharmaceutical treatments, the prognosis of HF remains poor with annual mortality of approximately 5–8% and 70% of the patients with hospitalization for acute HF dying within 5 years of the episode.<sup>2,4</sup> Improvement in HF prognosis has been documented for beta blockers (BB) and drugs targeting the renin-angiotensin-aldosterone system: angiotensin-converting enzyme inhibitors (ACEi),

angiotensin receptor blockers (ARB), mineralocorticoid receptor antagonists (MRA), and angiotensin receptor neprilysin inhibitors (ARNi).<sup>2,5</sup> For most drugs, the evidence supports improved prognosis among HF patients with reduced ejection fraction (HFrEF), whereas only modest impact has been shown for patients with preserved ejection fraction (HFpEF).<sup>2</sup>

Recently, sodium-glucose cotransporter-2 (SGLT2) inhibitors dapagliflozin and empagliflozin have been shown to improve the outcomes of patients with HF.<sup>6–8</sup> Empagliflozin was the first SGLT2 inhibitor with evidence of improved outcomes in the treatment of HF regardless of patient's left ventricular ejection fraction (LVEF). Empagliflozin has been shown to reduce the combined risk of cardiovascular death or hospitalization for worsening HF in patients with HFrEF (LVEF  $\leq 40\%$ )<sup>6</sup> and HFpEF (LVEF  $>40\%$ ).<sup>8</sup> Here, we assess the cost-effectiveness of empagliflozin administered in combination with the standard care (SC) to SC alone in the treatment of HF in the Finnish health care setting. Country-specific analyses are important because the transferability of economic evaluations across countries is limited by differences in eg, clinical practice patterns and relative prices. For simplicity, we use the HFrEF and HFpEF definitions in alignment with the EMPEROR-reduced and EMPEROR-preserved trials. Thus, the HFpEF group also includes patients who have HF with mildly reduced ejection fraction (HfmrEF, LVEF 41–49%) as defined in the current ESC guidelines.<sup>1</sup>

## Materials and Methods

The assessment was conducted using two Markov cohort models that simulate the disease progression of HFrEF and HFpEF patients over their lifetime to capture all relevant costs and outcomes. Empagliflozin (10 mg/day) on top of standard care (SC) was compared to SC based on the comparative efficacy, event risk, and quality of life data available from the EMPEROR-Reduced<sup>6</sup> and EMPEROR-Preserved<sup>8</sup> trials and representative Finnish input data for health care resource use, costs, and background mortality. The assessment was performed from health care payer perspective with all costs and outcomes discounted at an annual rate of 3% in line with the national guidelines.<sup>9</sup> Randomized controlled trials are considered as the preferred source for assessing treatment benefits in the national guidelines for health economic evaluations,<sup>9</sup> and the time of the study EMPEROR-trials were the only randomized controlled clinical trials conducted for empagliflozin in patients with HFrEF and HFpEF.

The primary outcome measure for the analysis was the incremental cost-effectiveness ratio (ICER), given as cost per quality-adjusted life year (QALY) gained. The ICER for HF population was presented as weighted average of the HFrEF and HFpEF model results where 46.8% and 53.2% of patients were deemed to have HFrEF and HFpEF, respectively, based on the study by Huusko et al.<sup>10</sup>

Probabilistic sensitivity analyses (PSA) with 2000 simulations were performed to capture the uncertainty associated with model input values. Cost-effectiveness plane and cost-effectiveness acceptability curve were drawn based on the PSAs to illustrate the differences in costs and QALYs between compared treatments and the proportion of simulations considered cost-effective, respectively. The PSA results for the combined HF population were derived by weighting the results of each simulation as described for the base case analysis. Since there is no official Finnish threshold value for cost-effectiveness, we applied ICER-value of 35,000 €/QALY gained in the analysis similarly to other published Finnish cost-effectiveness analyses.<sup>11,12</sup>

## Model

The modelled patient populations for HFrEF and HFpEF reflect the intention to treat population of the respective EMPEROR-trials<sup>6,8</sup> with male preponderance (HFrEF: 76%; HFpEF: 55.3%), average age of 66.8 years and 71.9 years, and ischemic cause of HF in 52% and 35.4% of the patients at baseline. The standard care (SC) received by the patients consisted of appropriately titrated doses of ACEi (HFrEF: 24%; HFpEF: 40.2%), ARB (HFrEF: 24%; HFpEF: 38.7%), MRA (HFrEF: 71%; HFpEF: 37.5%), ARNi (HFrEF: 20%; HFpEF: 2.2%), BB (HFrEF: 95%; HFpEF: 86.3%) and ivabradine (HFrEF: 7%; HFpEF: 1.2%).

The models capture the disease progression of HFrEF and HFpEF patients based on the changes observed in patient's clinical summary score (CSS) of Kansas City Cardiomyopathy Questionnaire (KCCQ) in the respective EMPEROR trials. KCCQ is an established and prognostically important measure of health status in HF patients.<sup>13–19</sup> It quantifies patient's perception of their health status, including HF symptoms (frequency and burden), limitations on physical and

social function, and impact on health-related quality of life (HRQoL).<sup>16,20</sup> The score ranges from 0 to 100, with higher scores indicating a better health status, lower symptom burden, and better HRQoL.

The model health states (Figure 1) were derived by classifying the trial patients into four equal-sized groups based on their baseline KCCQ-CSS scores (quartile 1 [0 to <55.2], quartile 2 [55.2 to <75.0], quartile 3 [75.0 to <89.6], quartile 4 [89.6 to 100]; HFpEF: quartile 1 [0 to <55.7], quartile 2 [55.7 to <74.0], quartile 3 [74.0 to <88.0], quartile 4 [88.0 to 100]) and death. Thus, at the model baseline, approximately a quarter of the patients reside in each of the KCCQ-CSS-based health states. During successive model cycles (with 1-month duration), the patients can then either remain in the same health state, transit to health states representing lower or higher disease burden or die from cardiovascular (CV) or non-CV reasons. In addition, the surviving patients are at risk of hospitalization for HF and adverse events (AE) at each cycle. The patients treated with empagliflozin + SC may also discontinue empagliflozin treatment and switch to SC until death or the end of the model time horizon.

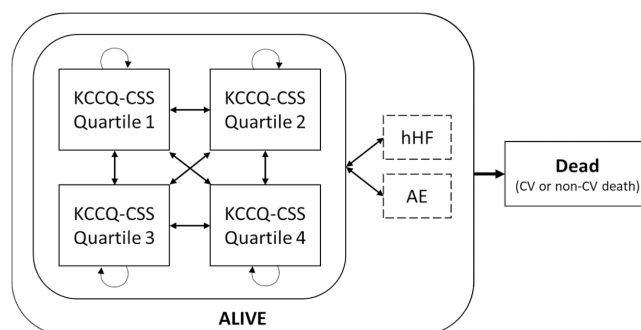
The model estimates accrued quality-adjusted life years (QALY) and costs over time for each intervention to produce the incremental cost-effectiveness ratios (ICER).

### Efficacy and Transitions

Transitions between the KCCQ-CSS-based health states were modelled based on treatment-specific transition probability matrices (Supplementary File, Tables S1 and S2) that were derived from the analyses of collected KCCQ-CSS data over the trial duration of the EMPEROR-Reduced and EMPEROR-Preserved trial data for three time periods: baseline to week 12 (months 1–3), week 12 to week 32 (months 4–8), and week 32 to week 52 (months 9+). Due to significant differences between empagliflozin + SC and SC, these transition matrices were derived separately for each treatment. The transition probability matrices were applied to the patients in the alive health states to calculate the state membership in the subsequent cycle.

The model estimates separately mortality due to CV and non-CV causes. CV-mortality was modelled based on the data from respective EMPEROR-trials (as described below), whereas non-CV mortality was modelled based on the difference between all-cause deaths and CV deaths in the trial. However, when the trial-based estimate for the probability of non-CV death was lower than the most recent age- and sex-specific probability of non-CV death for the general Finnish population,<sup>21,22</sup> the latter was used.

Due to the limited trial duration, CV mortality, all-cause mortality, and empagliflozin treatment discontinuation were modelled based on applicable parametric distributions (Tables S3 and S4) to allow extrapolation of these outcomes beyond trial period. The parametric distributions were derived and chosen in line with the recommendations outlined in the NICE Decision Support United Technical Service Document.<sup>23</sup> In the parametric survival analyses six commonly used parametric distributions (the Weibull, log-logistic, log-normal, the Gompertz, exponential, generalized Gamma) were fitted to the observed trial data. The model health states (KCCQ-CSS quartiles) were included in the analyses as time-varying predictors and treatment effect of empagliflozin as a coefficient (as no meaningful violations of the non-proportional hazard assumptions were identified). The most appropriate distribution for each outcome was identified



**Figure 1** Model structure. Health states transient events are shown with solid and dashed lines, respectively.

**Abbreviations:** KCCQ, Kansas City Cardiomyopathy Questionnaire; CSS, clinical summary score; CV, cardiovascular; hHF, hospitalization due to heart failure; AE, adverse event.

based on the within-trial fit and clinical plausibility of the long-term extrapolation. The within-trial fit was assessed based on goodness-of-fit criteria (Akaike information criterion and Bayesian information criterion), diagnostic plots for each distribution type, and visual inspection of the fitted against the observed curve from the trial.

The risk of first and recurrent hospitalizations for HF (transient state) were modelled using a Poisson model (Tables S3 and S4) fitted to patient-level data with generalized estimating equations to account for the repeated measures on the patients. The possibility of experiencing treatment-related AEs with empagliflozin + SC and SC was modelled in alignment with the EMPEROR- trials assuming a constant hazard. For HFrEF, these include urinary tract infection (41.3 vs 37.6 per 1000 patient years), genital mycotic infection (13.8 vs 5.3 per 1000 patient years), acute renal failure (81.3 vs 90.2 per 1000 patient years), elevation of liver enzymes (34.3 vs 38.3 per 1000 patient years), volume depletion (92.6 vs 87.6 per 1000 patient years), hypotension (82.2 vs 76.9 per 1000 patient years), hypoglycemic event (12.0 vs 12.5 per 1000 patient years), and bone fracture (20.1 vs 18.9 per 1000 patient years). For HFpEF, these include urinary tract infection (55.6 vs 45.3 per 1000 patient years), genital mycotic infection (12.0 vs 3.9 per 1000 patient years), acute renal failure (68.7 vs 72.6 per 1000 patient years), elevation of liver enzymes (20.8 vs 28.4 per 1000 patient years), volume depletion (67.8 vs 53.8 per 1000 patient years), hypotension (58.8 vs 48.0 per 1000 patient years), hypoglycemic event (13.1 vs 14.1 per 1000 patient years), and bone fracture (24.3 vs 23.0 per 1000 patient years).

### Quality of Life Estimates

QALYs were estimated based on time spent in the model health states, adjusted for disutilities associated with HF-related hospitalizations and AEs. For both HFrEF and HFpEF, the utility values (EQ-5D-3L) associated with model health states and disutilities associated with AEs and hospitalization for HF (Table 1) were primarily derived from the pooled analysis analyses of the ITT populations in the respective EMPEROR trials.

**Table 1** Utility, Disutility and Cost Inputs for the Health States and Clinical Events

Parameter	Mean Utility HFrEF (SE)	Mean Utility HFpEF (SE)	Cost, € (HFrEF/HFpEF)
<b>Trial values without adjustment</b>			
KCCQ-CSS: Quartile 1	0.604 (0.004)	0.613 (0.004)	116.84/ 129.77 <sup>e</sup>
KCCQ-CSS: Quartile 2	0.721 (0.003)	0.707 (0.004)	94.43/ 105.08 <sup>e</sup>
KCCQ-CSS: Quartile 3	0.794 (0.003)	0.778 (0.004)	80.95/90.20 <sup>e</sup>
KCCQ-CSS: Quartile 4	0.858 (0.003)	0.832 (0.004)	63.01/70.41 <sup>e</sup>
<b>Adjusted values (base case)<sup>a</sup></b>			
KCCQ-CSS: Quartile 1	0.546 (0.004)	0.572 (0.004)	116.84/129.77 <sup>e</sup>
KCCQ-CSS: Quartile 2	0.652 (0.003)	0.660 (0.004)	94.43/105.08 <sup>e</sup>
KCCQ-CSS: Quartile 3	0.718 (0.003)	0.725 (0.004)	80.95 / 90.20 <sup>e</sup>
KCCQ-CSS: Quartile 4	0.776 (0.008)	0.776 (0.008)	63.01/70.41 <sup>e</sup>
<b>Clinical Event Disutility</b>			
Hospitalization for HF (DRG 127)	-0.246	-0.335 (0.0743)	3277.01
Cardiovascular death (DRG 123)	-	-	1839.04
Non cardiovascular death (DRG 123)	-	-	1839.04
<b>AE Disutilities</b>			
Urinary tract infection	-0.025 (0.007) <sup>b</sup>	-0.025 (0.007) <sup>b</sup>	89.46

(Continued)

**Table 1** (Continued).

Parameter	Mean Utility HFrEF (SE)	Mean Utility HFpEF (SE)	Cost, € (HFrEF/HFpEF)
Genital mycotic infection	−0.038 (0.008)	−0.038 (0.008) <sup>b</sup>	89.46
Acute renal failure (DRG 316)	−0.038 (0.011) <sup>b,f</sup>	−0.038 (0.011) <sup>b,f</sup>	5205.08
ALT/AST increase/Hepatic injury	−0.016 (0.020)	−0.042 (0.016)	89.46
Volume depletion	−0.018 (0.015)	−0.026 (0.013)	89.46
Hypotension	−0.025 (0.000) <sup>c</sup>	−0.025 (0.000) <sup>c</sup>	89.46
Hypoglycaemic event	−0.014 (0.010) <sup>d</sup>	−0.014 (0.010) <sup>d</sup>	89.46
Bone fracture (DRG 251)	−0.165 (0.037)	−0.156 (0.024)	2236.88

**Notes:** Mean utility values are based on the EMPEROR trials unless reported otherwise. Cost inputs are shown in year 2021 real values. Prices from original reference<sup>27</sup> were adjusted to the 2021 price level using the official health care price index.<sup>36</sup> <sup>a</sup>EMPEROR-Reduced trial values were adjusted based on the study by Saarni et al<sup>24</sup> <sup>b</sup>Sullivan et al 2016.<sup>37</sup> <sup>c</sup>Sullivan et al 2006.<sup>38</sup> <sup>d</sup>Currie et al 2006.<sup>39</sup> <sup>e</sup>Disease management consists of general physician (GP) visits (89.46 euros), cardiologist visits (370.06 euros) and accident and emergency (A&E) referrals (333.31 euros). In KCCQ-CSS quartile 1 HFrEF/HFpEF patients were estimated to have 6.6/7.5 GP visits, 1.3/1.5 cardiologist visits and 1.0/1.0 A&E visits per year. In KCCQ-CSS quartile 2 HFrEF/HFpEF patients were estimated to have 4.8/5.4 GP visits, 1.2/1.4 cardiologist visits and 0.8/0.8 A&E visits per year. In KCCQ-CSS quartile 3 HFrEF/HFpEF patients were estimated to have 3.7/4.3 GP visits, 1.1/1.3 cardiologist visits and 0.6/0.6 A&E visits per year. In KCCQ-CSS quartile 4 HFrEF/HFpEF patients were estimated to have 2.3/2.7 GP visits, 1.1/1.2 cardiologist visits and 0.5/0.5 A&E referral visits per year. <sup>f</sup>Disutility reported for nephropathy, including end-stage renal disease.

**Abbreviations:** AE, adverse event; CV, cardiovascular; KCCQ-CSS, Kansas City Cardiomyopathy Questionnaire – clinical summary score; SE, standard error; DRG, diagnosis related group.

Because the trial-derived utility values for KCCQ-CSS quartile 4 (HFrEF 0.8581, HFpEF 0.8319) were higher than the utility of Finnish general population aged 64 to 74 years (0.776),<sup>24</sup> the latter was used as the utility value for KCCQ-CSS quartile 4. The utilities for other KCCQ-CSS quartiles were then adjusted by the relative difference between the Finnish and trial values (HFrEF: −0.0957; HFpEF −0.0672). The impact of hospitalization for HF and AEs was captured as one-off decrements (over 1 month) to the proportion of patients experiencing the event.

## Treatment Costs

The analysis included direct costs associated with drug acquisition, disease management, and clinical event management. Monthly drug acquisition costs (Table 2) for each drug class in SC (ie, ACEi, ARB, MRA, ARNi, and BB) were calculated as weighted average cost based on the prices and market shares of active substances within each class as reported in the official Finnish price tariff 3/2022 and sales data of Finnish Social Insurance Institution in 2020<sup>25</sup>, respectively. The daily doses for each substance were based on appropriately titrated doses in accordance with the Finnish treatment practice.<sup>2</sup> The monthly cost of SC was then calculated by weighting the costs for each drug class with the proportion of users in the EMPEROR-reduced and EMPEROR-Preserved trials.

**Table 2** Drug Costs and Daily Dosages

Drug Class	Substance (Pack Size)	Cost/ Pack, € <sup>a</sup>	Daily Dosage	Market Share within Drug Class <sup>b</sup>	Cost/ Month, €
SGLT2	Empagliflozin (10 mg, 90 tabl)	133.72	1x10mg	100.0%	45.06
HFrEF, standard care (SC), weighted average					42.15
HFpEF, standard care (SC), weighted average					10.71

(Continued)

**Table 2** (Continued).

Drug Class	Substance (Pack Size)	Cost/ Pack, € <sup>a</sup>	Daily Dosage	Market Share within Drug Class <sup>b</sup>	Cost/ Month, €
ARNi	Sacubitril / valsartan (97/103 mg, 168 tabl)	435.96	2x49/51mg	100.0%	153.83
Ivabradine	Ivabradine (7.5 mg, 112 tabl)	55.60	2x7.5mg	100.0%	30.22
ACEi	Enalapril (10 mg, 100 tabl)	8.08	2x10mg	21.6%	2.19
	Lisinopril (20 mg, 100 tabl)	8.18	1x20mg	1.9%	
	Ramipril (5 mg, 100 tabl)	2.28	2x5mg	77.5%	
BB	Bisoprolol (10 mg, 100 tabl)	5.37	1x10mg	83.1%	1.91
	Carvedilol (25 mg, 100 tabl)	6.97	2x25mg	3.2%	
	Metoprolol (95 mg, 100 tabl)	10.01	1x95mg	13.7%	
ARB	Candesartan (32 mg, 98 tabl)	6.82	1x16mg	31.2%	1.29
	Valsartan (160 mg, 98 tabl)	11.02	1x80mg	17.9%	
	Losartan (100 mg, 98 tabl)	5.39	1x50mg	50.9%	
MRA	Spironolactone (100 mg, 100 tabl)	34.02	1x100mg	100.0%	10.35

**Notes:** <sup>a</sup>Retail price, excl. VAT. <sup>b</sup>Kelasto 2022.<sup>25</sup>

**Abbreviations:** ACEi, angiotensin-converting enzyme inhibitor; ARB, angiotensin receptor blocker; ARNi, angiotensin receptor neprilysin inhibitor; BB, beta-blocker; MRA, mineralocorticoid receptor antagonist; SGLT2i, sodium-glucose cotransporter-2 inhibitor; tabl, tablets; VAT, value added tax.

The disease and event management costs applied in the analysis are summarized in [Table 1](#). Disease management was modelled to consist of general practitioner (GP) visits, cardiologist visits, and emergency department referrals with monthly frequency of resource use separately defined for each KCCQ-quartile. Because directly applicable resource use data from Finland were unavailable from published references, resource use frequency was estimated indirectly. We assumed that the relative frequency of GP and cardiologist visits in modelled KCCQ-quartiles would be identical to those reported<sup>26</sup> for HF patients in NYHA I–IV classes in Germany. Since the annual number of outpatient visits has been reported to be lower in Finland<sup>3</sup> than Germany,<sup>26</sup> the overall frequency (sum of GP and cardiologist visits) of resource use was adjusted to equal those reported in the Finnish retrospective registry study<sup>3</sup> for patients with HFrEF (5.52 - per year) and HFpEF (6.33 per year).

The clinical event costs associated with heart failure hospitalization, acute renal failure, hepatic injury, bone fracture, urinary tract infection, genital mycotic infection, volume depletion, hypotension, hypoglycemic event, and cardiovascular death were modelled based on the national Finnish unit costs<sup>27</sup> without consideration for potential additional costs associated with eg, pharmaceutical outpatient treatments. A single outpatient visit was assumed to suffice for the treatment of the urinary tract infections, genital mycotic infections, volume depletion, hypotension, elevation of liver enzymes, and hypoglycemic event. The costs for acute renal failure, bone fracture, and deaths were modelled based on the national costs<sup>27</sup> of diagnosis-related groups (DRG) associated with these events.

## Sensitivity Analyses

We tested the impact of discounting, modelling timeframe, utility values, and health care cost as deterministic sensitivity analyses. In addition, we performed the analyses using localized estimates for the drug mix making up the SC for HFrEF and HFpEF (ARNi 10% and 2.2%; ivabradine 1% and 1.2%; ACEi 65% and 40.2%; BB 95% and 86.3%; ARB 25% and 38.7%; MRA 60% and 37.5%).



In the 2000 PSA simulations, the values for key model parameters were varied based on their probability distributions. The parameters included in the PSA were the rates of all-cause death, CV death, and hospitalization for heart failure (hHF), unit costs (except for drug costs), and the quality of life estimates associated with the health states and adverse events. Parameter draws utilized the observed standard error where available, whereas the standard error was assumed to be 10% around the mean value if the standard error was not known. All costs and utilities were varied using the gamma and beta distributions, respectively.

## Results

### Base Case Analysis

Empagliflozin + SC treatment increased life-expectancy, quality-adjusted life-expectancy, and treatment costs of patients with HFrEF compared to SC by 0.21 years (5.98 years in empagliflozin + SC, 5.77 years in placebo + SC), 0.22 QALYs and 1,552 euros, respectively. Among HFpEF patients, the corresponding increases were 0.05 years (7.03 years in empagliflozin + SC, 6.98 years in placebo + SC), 0.10 QALYs and 1,631 euros. Thus, an additional QALY with empagliflozin + SC was gained at a cost of 6,927 and 19,211 euros over patient's lifetime in patients with HFrEF and HFpEF, respectively. The weighted average ICER for the whole HF population was therefore 10,621 euros/QALY gained.

Differences in LY and QALY gained between empagliflozin + SC and SC during the modelled lifetime horizon were mostly due to progression of HF, which influences hHF incidence and cardiovascular mortality. Cost differences between the compared regimens were mainly driven by the drug acquisition costs (3,860 vs 1,854 euros), but at the same time decreased clinical event management (3,941 vs 4,365 euros) and hHF costs (2,449 vs 2,866 euros) provided cost offsets for empagliflozin + SC. Differences between HFrEF and HFpEF were mostly due to higher mortality and higher risk of hHF among HFrEF patients. In line with this, less LYs were gained (HFrEF: 5.98 for empagliflozin + SC and 5.77 for SC; HFpEF: 7.03 for empagliflozin + SC and 6.98 for SC) and QALYs (HFrEF: 3.94 for empagliflozin + SC and 3.72 for SC; HFpEF: 4.73 for empagliflozin + SC and 4.65 for SC) and higher clinical event management costs were observed among HFrEF patients (HFrEF: 4,831 euros for empagliflozin + SC and 5,468 euros for SC; HFpEF: 3,158 euros for empagliflozin + SC and 3,393 euros for SC) ([Table S5](#)). Furthermore, lifetime costs for SC were over 2,000 euros higher in HFrEF patients due to the more frequent use of more expensive drugs as part of SC (ie, ARNI, MRA and ivabradine). Overall, the total costs over lifetime were similar for HFrEF and HFpEF, but they were accrued in a shorter timeframe in HFrEF population.

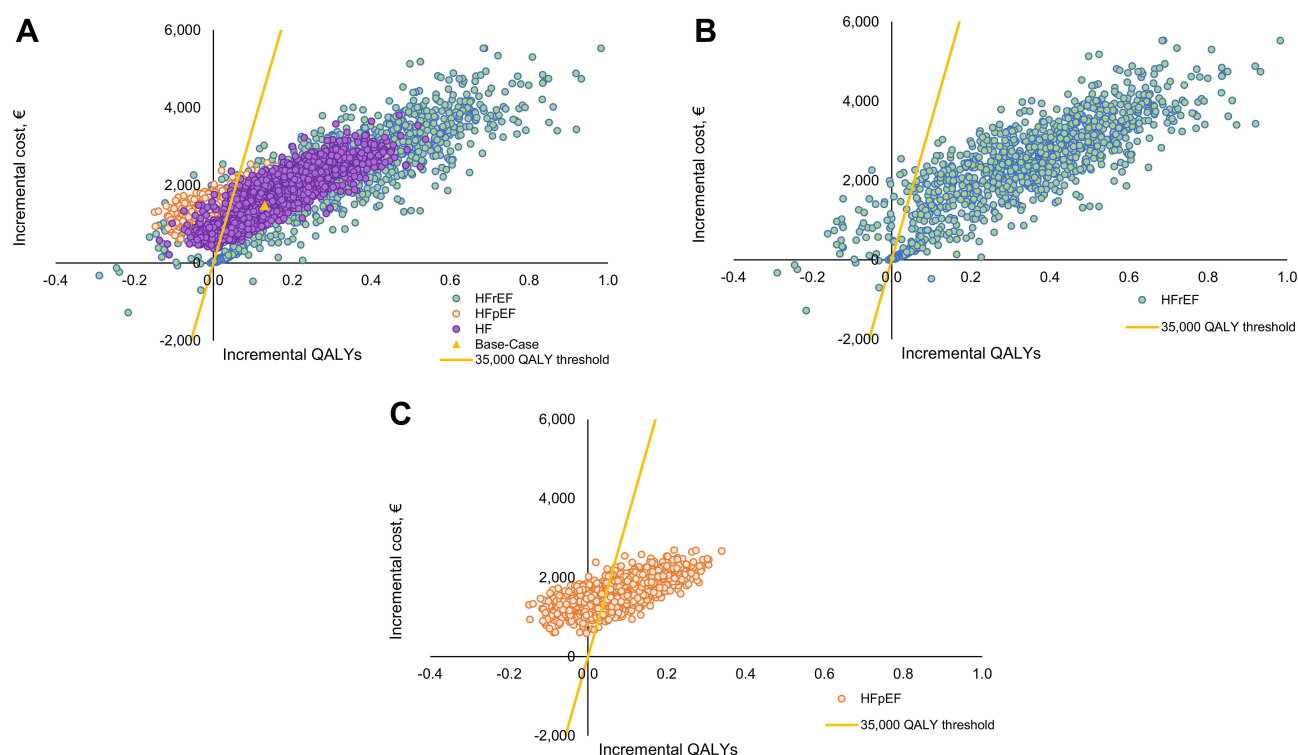
### Sensitivity Analyses

The cost-effectiveness plane illustrating differences between empagliflozin + SC and placebo + SC over 2000 model simulations is shown in [Figure 2](#). Based on these simulations, the average total treatment costs were 17,680 euros for empagliflozin + SC and 16,197 euros for placebo + SC during patient's lifetime. The respective average QALYs were 4.28 and 4.19. With WTP of 35,000 euros/QALY, the probability of empagliflozin + SC being cost-effective was 77.6% when compared to placebo + SC ([Figure 3](#)). The probability increased to 83.5% with the WTP of 100,000 euros/QALY.

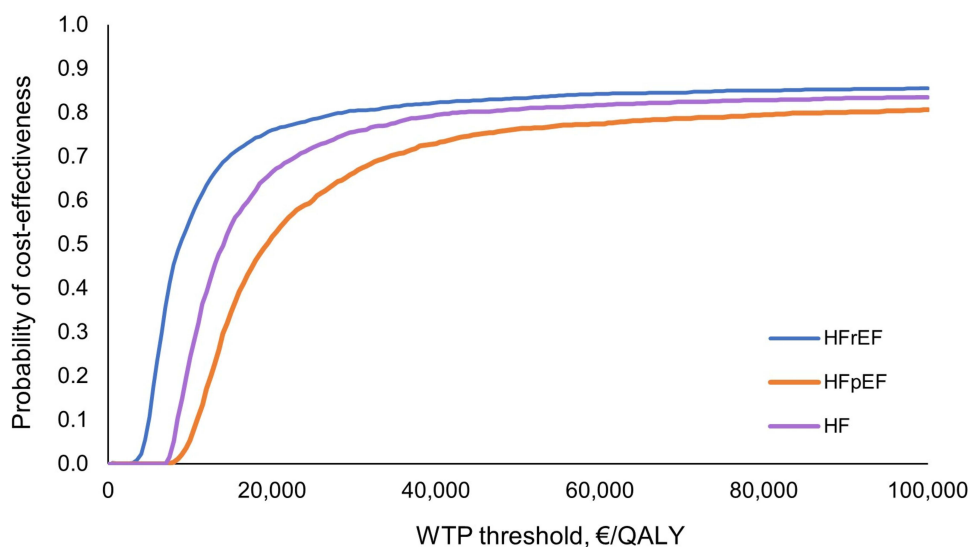
The results of our analysis were insensitive to reasonable changes in the modelling assumptions and input values. The largest impact on ICER was associated with the applied utility values, discount rate, and modelling time horizon. When the applied utility values were categorically decreased and increased by 10%, the ICER was 11,669 euros/QALY and 9,548 euros/QALY, respectively. Exclusion of discounting decreased the ICER to 9,826 euros/QALY, whereas the restriction of the analyses to a 5-year timeframe increased the ICER to 14,699 euros/QALY. Empagliflozin remained cost-effective versus SC in all conducted deterministic sensitivity analyses ([Table 3](#)).

## Discussion

Empagliflozin treatment was shown to be a cost-effective treatment for HF patients in the Finnish setting in our modelling-based analysis. The obtained ICER-values in HFpEF population were higher compared to the HFrEF population in lifetime scenarios, suggesting that empagliflozin treatment is more cost-effective in HFrEF population. The differences in cost-effectiveness were mostly related to the differing prognosis of HFrEF and HFpEF patients since the benefit of empagliflozin in terms of additional QALYs gained compared to SC were more modest in HFpEF.



**Figure 2** The cost-effectiveness plane for empagliflozin + SC versus placebo + SC in (A) HF, HFrEF and HFpEF population, (B) HFrEF population and (C) HFpEF population. **Abbreviations:** SC, standard care; HF, heart failure; HFrEF, heart failure with reduced ejection fraction; HFpEF, heart failure with preserved ejection fraction.



**Figure 3** The cost-effectiveness acceptability curve for empagliflozin + SC versus placebo + SC in HF, HFrEF and HFpEF population. **Abbreviations:** SC, standard care; HF, heart failure; HFrEF, heart failure with reduced ejection fraction; HFpEF, heart failure with preserved ejection fraction.

To our knowledge, our study is the first cost-effectiveness analysis assessing empagliflozin treatment in patients with both chronic HFrEF and HFpEF. Previously, empagliflozin's cost-effectiveness for the treatment of HFpEF and the treatment of HF in T2D patients has been supported by assessments that were conducted in the United Kingdom<sup>28</sup> and Australia.<sup>29</sup> Similarly, to our analysis, empagliflozin treatment was associated with increased life-expectancy and quality-adjusted life expectancy at higher lifetime costs, with ICERs of 2093 £/QALY<sup>28</sup> (ca. 2410 €/QALY) and 29,202 AUD \$/QALY<sup>29</sup> (ca. 18,890 €/QALY), respectively. A recent systematic review<sup>30</sup> also concluded that another SGLT2 inhibitor,



**Table 3** Results of Base Case and the Sensitivity Analyses

Scenario	Population	QALY			Costs, €			ICER, €/QALY
		Empagliflozin + SC	SC	Net QALY	Empagliflozin + SC	SC	Net Cost	
Base case	HF	4.363	4.213	0.150	17,865	16,271	1,594	10,621
	HErEF	3.943	3.719	0.224	18,801	17,248	1,552	6,927
	HFpEF	4.732	4.648	0.085	17,040	15,410	1,631	19,211
No discounting	HF	5.125	4.943	0.182	20,952	19,137	1,814	9,958
	HErEF	4.641	4.367	0.275	22,102	20,251	1,850	6,733
	HFpEF	5.551	5.450	0.101	19,939	18,156	1,783	17,711
5-year time horizon	HF	2.536	2.461	0.075	10,553	9,463	1,090	14,570
	HErEF	2.373	2.265	0.109	11,405	10,524	880	8,110
	HFpEF	2.679	2.634	0.045	9,804	8,529	1,275	28,264
10-year time horizon	HF	3.697	3.578	0.120	15,220	13,783	1,437	12,022
	HErEF	3.384	3.208	0.176	16,170	14,872	1,298	7,378
	HFpEF	3.974	3.904	0.070	14,382	12,823	1,559	22,324
HHF, CV and non-CV event costs +10%	HF	4.363	4.213	0.150	18,259	16,707	1,552	10,339
	HErEF	3.943	3.719	0.224	19,284	17,795	1,489	6,643
	HFpEF	4.732	4.648	0.085	17,356	15,749	1,607	18,934
HHF, CV and non-CV event costs -10%	HF	4.363	4.213	0.150	17,471	15,834	1,636	10,903
	HErEF	3.943	3.719	0.224	18,318	16,701	1,616	7,211
	HFpEF	4.732	4.648	0.085	16,725	15,070	1,654	19,488
KCCQ-CSS utilities +10%	HF	4.821	4.659	0.162	17,865	16,271	1,594	9,860
	HErEF	4.363	4.121	0.242	18,801	17,248	1,552	6,418
	HFpEF	5.224	5.133	0.091	17,040	15,410	1,631	17,914
KCCQ-CSS utilities -10%	HF	3.905	3.766	0.139	17,865	16,271	1,594	11,509
	HErEF	3.523	3.317	0.206	18,801	17,248	1,552	7,523
	HFpEF	4.241	4.162	0.079	17,040	15,410	1,631	20,709
Utility age-adjustment excluded	HF	4.759	4.598	0.161	17,865	16,271	1,594	9,886
	HErEF	4.387	4.145	0.243	18,801	17,248	1,552	6,391
	HFpEF	5.086	4.997	0.089	17,040	15,410	1,631	18,258
Localized SC	HF	4.363	4.213	0.150	17,300	15,726	1,574	10,487
	HErEF	3.943	3.719	0.224	17,595	16,085	1,509	6,735
	HFpEF	4.732	4.648	0.085	17,040	15,410	1,631	19,211

(Continued)

**Table 3** (Continued).

Scenario	Population	QALY			Costs, €			ICER, €/QALY
		Empagliflozin + SC	SC	Net QALY	Empagliflozin + SC	SC	Net Cost	
Treatment effect, no CV and AC mortality	HF	4.340	4.213	0.128	17,757	16,271	1,487	11,636
	HErEF	3.878	3.719	0.159	18,515	17,248	1,267	7,972
	HFpEF	4.748	4.648	0.100	17,090	15,410	1,681	16,744
CV and AC mortality death distributions, lognormal	HF	6.232	6.065	0.167	24,902	23,173	1,729	10,343
	HErEF	5.981	5.736	0.245	27,841	26,131	1,710	6,978
	HFpEF	6.453	6.354	0.098	22,314	20,569	1,745	17,719
CV and AC mortality death distributions, loglogistic	HF	5.360	5.209	0.151	21,677	20,043	1,634	10,800
	HErEF	5.062	4.828	0.234	23,829	22,205	1,625	6,958
	HFpEF	5.623	5.544	0.079	19,782	18,139	1,643	20,814
CV and AC mortality death distributions, exponential	HF	5.604	5.436	0.168	22,269	20,540	1,729	10,267
	HErEF	4.956	4.700	0.255	23,208	21,470	1,737	6,806
	HFpEF	6.175	6.083	0.092	21,442	19,720	1,722	18,736
CV and AC mortality death distributions, generalised. gamma	HF	4.012	3.863	0.150	16,755	15,178	1,577	10,526
	HErEF	3.899	3.676	0.223	18,600	17,054	1,546	6,930
	HFpEF	4.113	4.027	0.085	15,130	13,526	1,605	18,802
CV and AC mortality death distributions, Gompertz	HF	3.031	2.928	0.102	13,156	11,852	1,304	12,735
	HErEF	2.753	2.604	0.149	13,750	12,606	1,143	7,686
	HFpEF	3.275	3.214	0.062	12,634	11,188	1,446	23,472
Treatment discontinuation distribution, Weibull	HF	4.377	4.213	0.164	18,032	16,271	1,761	10,723
	HErEF	3.967	3.719	0.248	18,982	17,248	1,734	6,999
	HFpEF	4.738	4.648	0.091	17,195	15,410	1,786	19,678
Treatment discontinuation excluded	HF	4.465	4.213	0.252	19,212	16,271	2,941	11,673
	HErEF	4.082	3.719	0.363	19,848	17,248	2,600	7,162
	HFpEF	4.802	4.648	0.154	18,651	15,410	3,241	21,031

dapagliflozin, is cost-effective in the treatment of patients with HFrEF. In the review, European wide analyses based on DAPA-HF trial was included where reported ICERs were 9406 €/QALY in Spain, 5379 €/QALY in Germany and 5822 £/QALY in the United Kingdom.<sup>31</sup> Primary outcomes in EMPEROR-Reduced trial (cardiovascular death or hospitalization for heart failure) and DAPA-HF trial (a composite of worsening heart failure or death from cardiovascular causes) produced similar hazard ratios (HR 0.75; 95% confidence interval [CI], 0.65 to 0.86, and HR 0.74; 95% [CI], 0.65 to 0.85, respectively)<sup>6,7</sup> With broadly similar modelling approaches and patient populations the results of our cost-effective analyses for HFrEF were also congruent in the lifetime horizon with those reported<sup>31</sup> for dapagliflozin + SC.

As always, there are certain key limitations in cost-effectiveness assessments that are based on modelling of clinical trial data. The patient populations and treatment practice in clinical trials may differ from the typical clinical practice,

which may decrease the generalizability of the findings to standard care setting to some extent. Another key uncertainty is associated with the limited duration of clinical trials, which necessitates the extrapolation of observed outcomes beyond the trial time horizon. The key strength of our analysis is the fact that it covers the HF population regardless of LVEF and thus provides robust evidence for treating the larger patient population. However, the finding of differing ICERs in HFrEF and HFpEF also add to the recent discussion on whether indication-specific pricing policies should be developed to reflect differential clinical and economic value in each indication.<sup>32–34</sup> Currently, the same price for a pharmaceutical product applies for all approved indications in Finland.

Empagliflozin was the first pharmaceutical treatment with a shown favourable impact on the prognosis of patients with HF regardless of LVEF. According to our analyses, empagliflozin in combination with SC is also cost-effective for the treatment of HF patients. Therefore, it is both clinically and economically plausible to initiate empagliflozin treatment early, in accordance with the updated AHA/ACC/HFSA treatment guidelines.<sup>35</sup>

## Conclusion

Empagliflozin is a cost-effective treatment for Finnish HF patients regardless of the left-ventricular ejection fraction status of the patients. The results are likely to be generalizable to countries that have a similar healthcare system and economy as Finland.

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TH and ES are partners and employees of ESiOR Oy; SK is an employee of ESiOR Oy, which was commissioned by Boehringer Ingelheim Ky to perform this study. In these salaried positions, TH, ES and SK work with a variety of companies and are explicitly precluded from accepting any payment or honoraria directly from Boehringer Ingelheim Ky. ESiOR has carried out commissioned studies and health-economic analyses for several other pharmaceutical companies, food industry companies, device companies, research groups, health care organizations, and hospitals. VPH has received a consulting fee from Boehringer Ingelheim Ky, Finland. Mari Pesonen is an employee of Boehringer Ingelheim Finland Ky. The authors report no other conflicts of interest in this work.

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