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ORIGINAL RESEARCH

Between Collectivism and Individualism – Analysis of Changes in Value Systems of Students in the Period of 15 Years

Dominika Czerniawska¹ Mirosława Czerniawska ⁽)² Joanna Szydło ⁽)²

¹Faculty of Science, Leiden University, Leiden, the Netherlands; ²Faculty of Engineering Management, Bialystok University of Technology, Bialystok, Poland **Introduction:** The publication deals with the description of selected aspect of young people's mentality, ie their systems of values. The research was conducted four times: in 2003 (325 respondents), in 2008 (379 respondents), in 2013 (368 respondents), and in 2018 (371 respondents) on students of the Bialystok universities. An attempt was made to establish if in the period of the fifteen years between the first survey and the last surveys one could observe changes in the mentality in the desired direction – from the point of view of political transformations – from "collectivism" to "individualism". The way of understanding values was adopted from Rokeach's theory.

Methods: The Rokeach Value Survey was used to study the system of values.

Results: The comparative analysis of the value preferences indices across all surveys (survey by survey) has not confirmed proposed hypothesis. It has been shown that the value system has changed towards individualism over fifteen years (when comparing surveys from year 2003 and 2018). Contradictory to the expectations, the most individualistic system of values was presented in survey group in 2008, and not in 2018.

Conclusion: There was no increase in rates of preference for individualistic values "from study to study". The trajectories of changes in value systems turned out to be much more complex (and thus more difficult to describe).

Keywords: values of youths, Rokeach's value theory, collectivism-individualism, political transformations

Introduction

Values are a constant concern in social sciences. Research seeks to explain what factors determine the formation of value systems, what their relationship with other constructs (eg mentality) is and whether and on what basis they determine behaviour. Attention is paid to the cultural determinants of value systems. Values are then considered intersubjectively: they become common ideas that are replicated and internalized by an individual. The educational environment and especially parents play a special role in this process. To a large extent, value profiles are passed on by institutions – religious, political and educational – within which an individual functions. The study of values is important from a management perspective. They constitute a context for considerations involving organisational change, corporate social responsibility, leadership, entrepreneurship, the creation of organisational structures and cultures, and organisational behaviour. The axiology of individuals is also considered in the context of individual characteristics. This

Correspondence: Joanna Szydło Email j.szydlo@pb.edu.pl; joannaszydlo81@gmail.com takes into account a socio-economic status, age, marital status, education, occupation, gender, dominant needs and personality traits. The system of values is also conditioned by events, especially those that were important in human life and rooted in autobiographical memory. It then contributes to the understanding of mental processes which are connected with the evaluation, justification and choice of acts.^{1–32}

Values are linked to political and economic variables, broader social issues and interpersonal relationships.^{33–43}

Interest in the value construct has increased during the transition period in Central and Eastern European countries. The process of political change is multidimensional, and its final course is determined by the interaction between organisational-institutional and mental-cultural levels. The effect of this interaction – as has been shown in numerous studies – involved transformations in the sphere of mentality of societies in the region, which manifested itself in changes of value systems.^{17,44–58}

How stable is the value system in the course of an individual's lifetime? In general, values are considered to be a relatively stable "mental construct" which has motivational properties and affects emotional states.⁵⁹ It is a result of assimilation - more uncritical or more selective – of a value hierarchy belonging to a culturally defined community. However, the process of change may activate in adult life when a person notices that other people are axiologically different or when he/she realises that the society expects something different from him/her. Then it becomes a requirement to adapt to the new reality, which entails a different interpretation of values and a new definition of priorities. It becomes necessary to redefine the attitude towards oneself and interpersonal relationships, emotional closeness and security, self-fulfilment and a sense of achievement. This redefinition - although desirable from the point of view of, for example, political change - can become a "painful" process for many people. This is because values are a key component of mentality, they are strongly linked to the "I" and form part of an ideal self-image.

Three decades ago, the Polish society faced radical political changes. At that time, an institutionally different axiology was promoted, ie one that facilitated functioning in conditions of liberal democracy and free market economy. The new configurations of values were to constitute individualistic mentality (dominant in Western countries which constituted a model of political changes) as an opposition to the existing collectivist mentality. Individualistic mentality and the values constituting its expression were to stimulate acts desired from the point of view of the political system: freeing oneself from group dependence, focusing on the realization of tasks, one's own success and competences, striving for freedom, autonomy and creativity. According to Bokszański (2007), "the nature of the modern economy and the structure of contemporary political systems incline towards treating the development of individualism as a condition for the progress of modernisation"⁶⁰ (p. 145).

We do not know the results of longitudinal studies describing trends in the change of value systems of people whose adult took course in the last 30 years (more often, however, the focus was on adolescence, e.g.).^{61,62} This would undoubtedly provide important information on whether changes in value preferences all he more reflect the "logic of the system" or just the "logic of development", ie typical age-related transformations. The subject literature presents mainly research which described the hierarchy of values of a once diagnosed group (which makes it impossible to capture these changes). However, when the focus was made on the comparative analysis of value systems of different groups differently localized in time (which makes it possible to capture changes), usually the measurements were not cyclical. Nevertheless, generalising the research results collected by different authors^{22,30,63–102} cf. overview of research in: Czerniawska,^{103,104} a general regularity should be observed: in the Polish society such "stabilisation" values as "health", "family", "work", "prosperity" dominate over the values of progress and development, advancement and transformation. The change of value systems varies in different social groups and depends among other things on factors such as age and level of education. Fifteen years ago, Skarżyńska⁶⁸ expressed a view that even if traditional, community-related values are still observed in the Polish society, young and educated people exhibit a "prodevelopmental potential". It is this capital that gives hope for the modernisation and democratisation of Poland. Has the axiology of the young Polish generation really changed in this direction?

The studies presented in this article involve a comparative analysis of value systems. They were conducted in cycles (every 5 years) – in 2003, 2008, 2013 and 2018 – and covered successive generations of young students. From the four diagnosed groups, the members of the first and second were born before 1989 (about 6–7 or 1–2 years), ie in the reality of the former political and

economic system. The members of the third and fourth group were born after 1989 (about 2–3 or 7–8 years), which means that they took – although to varying degrees – socialization patterns from the new reality and freed themselves – at least to some extent – from the old historicalcultural context. Interest was drawn to answering the question whether together with the "taming" of a new system in the country, the axiological orientation of the students is really changing to a more individualistic one? If such a process actually takes place, then each of the following research groups should appreciate individualistic values higher and the collectivist values lower, ie those that characterized the society existing in the former system. It could then be claimed that there emerges adaptation in the axiological sphere to macro-social events.

In this study, the concept of Milton Rokeach's values was adopted.¹⁰⁵ A value is treated as an abstract notion, "an enduring belief that a specific mode of conduct or endstate of existence is personally or socially preferable to an opposite or converse mode of conduct or end-state of existence"105 (p. 5). Values differ in the level of acceptance and form a (more or less) structured system which is defined as "an enduring organization of beliefs concerning preferable modes of conduct or end-states of existence along a continuum of relative importance" (p. 5). Adult people have such complex cognitive processes that they can estimate the relative importance of values. Since a value is a general criterion determining preferences, man can respond to reality and his/her own experiences. This involves seeking to understand reality in more general terms. Values are transcendent with regard to the situation, they guide the assessment and selection of behaviour. They arise from life experiences that are acquired through interaction with the environment. A person integrates information about values in separate cognitive patterns in a self-determined way and fully specified their meaning (cf.¹⁰³).

Rokeach distinguishes two types of values: terminal values, which define end-state of existence, and instrumental values, which define specific mode of conduct. Among the terminal values, there are interpersonal (focusing on society) and intrapersonal (focusing on the individual). Among instrumental values, there are competency values (more personal and related to self-acceptance) and moral values (more social and related to interpersonal relationships). The author also assumes that terminal and instrumental values bear relationships of a functional and cognitive nature.

Research Problem and Hypotheses

During the transformation process in Poland, it was emphasised that it is easier to change the system than the culturally determined mentality of society. This is because it is a conservative and "opposing" creation.¹⁰⁶ The question arises as to how the changes in the mentality of the society are "stretched" over time, and whether the compliance with the assumed direction, ie "from collectivism – to individualism" is actually revealed. It should be stressed that values are an important – if not the most important – component of mentality. On the basis of their analysis, it is possible to make conclusions on collectivist or individualistic attitudes – their increase or decrease.

The research – as indicated above – is of a comparative nature. It was carried out in 2003, 2008, 2013 and 2018, using the same tool, ie the Rokeach Value Survey (RVS). The aim was to establish empirically, over what period of time and in what direction changes in value systems become apparent. Is it really possible to observe a devaluation of the importance of collectivist values that made a "peaceful and harmonious" individual dependent on the group and an increase in the acceptance of individualistic values, facilitating adjustment to the new system? The following hypothesis was put to test: the later the research was carried out, the relatively lower preference indicators were obtained for collectivist values and the relatively higher ones for individualistic values. The main hypothesis was broken down into specific hypotheses (the years separating the studies, ie 5, 10 and 15, were included):

H1. The correlations indicated in the main hypothesis are observable when comparing groups at a 5-year distance, ie:

H1a. groups diagnosed in 2003 and 2008. H1b. groups diagnosed in 2008 and 2013.

H1c. groups diagnosed in 2013 and 2018.

H2. The correlations indicated in the main hypothesis are observable when comparing groups at a 10-year distance, ie:

H2a. groups diagnosed in 2003 and 2013. H2b. groups diagnosed in 2008 and 2018.

H3. The correlations indicated in the main hypothesis are observable when comparing groups at a 15-year distance, ie: groups diagnosed in 2003 and 2018.

The verification of the above hypotheses will allow to describe trends in the change of values over a period of 15

vears (they take into account different time frames). Statistically significant differences in the preference of individual values were analysed, and then their specificity was taken into account: collectivist or individualistic (the classification of values is given below). A shift "towards individualism" was considered to be a configuration of results in which individualistic values (or at least most of them) were preferred relatively higher (and statistically significantly) in the later survey. A shift "towards collectivism" was considered to be a result configuration in which collectivist values (or at least the majority of them) were preferred relatively higher (and statistically significantly) in a later survey. Using the RVS, it is not possible to obtain an integrated (single) indicator of collectivist values and an integrated (single) indicator of individualist values. The analysis of the results should therefore take into account the (individualistic or collectivist) specificity of the values.

While considering the problem of axiological transformation in the post-transformation period, it is justified to undertake research into the young generation, which grew up in the new political conditions. These conditions were not equally "favourable" in all regions of the country. According to Sadowski,¹⁰⁷ the North-East of Poland is special because the political changes were less effective there, there emerged (at least at the end of the last century) a stronger community character of interpersonal relations and a lack of values conducive to competition and striving for success. It therefore seems particularly interesting to "trace" changes in the value system of the studying youth in the region.

The results of studies from 2003, 2008 and 2013 were previously presented by one of the authors.^{103,104} The comparative analyses make it necessary to refer to these publications and include their fragments. They relate to: hypotheses (the same for all four studies), characteristics of the research tool (the same tool was used), division of values into collectivist and individualistic, characteristics of research groups from 2003, 2008 and 2013 and comparison of their value systems.

Method

Study design: The survey was questionnaire-based (The Rokeach Value Survey). This made it possible to collect data on value systems in years 2003, 2008, 2013 and 2018.

Research group: The study involved 1443 people, of whom 325 (22.52%) – in 2003, 379 (26.26%) – in 2008, 368 (25.50%) – in 2013 and 371 (25.72%) – in 2018. Four groups were unified in terms of:

- field of studies: about 50% of the respondents were students of pedagogy at the University of Bialystok and about 50% of the respondents – students of management at Bialystok University of Technology;
- mode of studies: full-time studies;
- educational level: first-, second- and third-year students;
- gender: women's prevalence (approximately 80%);
- age: about 90% of the respondents were students aged 20–21 years.

Taking into account the features of the four research groups presented above, it can be assumed that they are characterised by a similar range of knowledge of socio-political reality, comparable intellectual level, similar – related to the field of study and development period – interests, as well as similar interpersonal experiences (social relations). Information relating to the similarity of research groups is important especially when comparative analyses are made. However, the described groups differ in terms of "social time", quality of experienced facts and events. Another differentiating factor is the condition of free market economy and liberal democracy over the past years as well as the ideas promoted by successive governments.

The survey was anonymous and was conducted during classes at the university. The respondents' participation in the survey was voluntary. They could resign from participation at any time. The respondents gave verbal consent in the presence of witnesses. The respondents were informed in advance that the research concerned beliefs about themselves. The survey was conducted during a 0.5-hour meeting (groups of 20–25 people).

Material: The Rokeach Value Survey (RVS), wellknown in the literature, was used in the study. Its adaptation for the Polish context was carried out by Brzozowski (1989). In order to measure the relative importance of values, Rokeach selected eighteen terminal values (they determine end-states of existence) and eighteen instrumental values (they determine modes of conduct) and placed them on two separate scales. The surveyed ordered these values by assigning them appropriate ranks. Rank "1" was the highest preferable value, rank "18" was the lowest preferable value. The paper version of RVS was used.

From the point of view of the formulated research problem, it is necessary to clarify which values are hidden in the constellation "individualism – collectivism". Detailed rules of classification and their justification can be found in earlier publications of one of the authors.^{103,104} Helpful in this respect were, among others, theoretical studies and analyses conducted by Schwartz^{108–110} and Brzozowski.^{111,112}

Based on the Rokeach Value Survey, collectivist values were associated with (t – terminal values, i–instrumental values):

- the protection of the welfare of all people and those with whom an individual interacts directly (the welfare of the group to which the individual belongs): "a world at peace" (t17), "equality" (t2), "helpful" (i8), "honest" (i9), "forgiving" (i7), "loving" (i14), "responsible" (i17);
- the security of identity groups and respect for tradition/religion: "family security" (t4), "national security" (t9), "salvation" (t11);
- balanced social views, intrapersonal and interpersonal harmony: "wisdom" (t16), "inner harmony" (t7), "self-controlled" (i18), "clean" (i5) "polite" (i16), "obedient" (i15), "mature love" (t8), "true friend-ship" (t15).

Individualist values are those associated with (t – terminal values, i–instrumental values):

- social status, prestige and personal (including material) success: "social recognition" (t14), "selfrespect" (t12), "sense of accomplishment" (t13), "ambitious" (i1), "a comfortable life" (t1);
- freedom of choice, independence of thought and action, intellectual competence: "freedom" (t5), "independent" (i11), "courageous" (i6), "imaginative" (i10), "broad-minded" (i2), "capable" (i3), "intellectual" (i12), "logical" (i13);
- hedonism and the need for stimulation (interesting, pleasant, exciting life): "happiness" (t6), "cheerful" (i4), "pleasure" (t10), "an exciting life" (t3), "a world of beauty" (t18).

Research Results

On the basis of the data collected in the course of four studies, an attempt has been made to answer the question of whether 5, 10, 15 years is a sufficient period for axiological changes to become apparent. The differentiation of value preferences was interpreted in the dimension "individualism – collectivism".

In the four sample groups considerable significance is attributed to collectivist values (cf. Tables 1 and 2, Figures 1 and 2). They are associated with family ("family security"), protection of people's welfare, emotional relations, interpersonal and intrapersonal harmony ("responsible", "honest", "helpful", "loving", "mature love", "true friendship", "wisdom", "inner harmony"). This conclusion is consistent with the statement made by Dyczewski⁷⁴ nearly a quarter of a century ago: the need for being surrounded by close people, security and stabilization outrank the need for self-accomplishment and expression of individuality. Quite high rates are given to individualistic values: "self-respect", "happiness", "freedom" and "ambitious" (the average ranks of the listed values are between 2 and 9). Other individualistic values are placed low in the system (from 9th to 16th rank). It should be emphasized that among them there are "pro-development" ones, the meaning of which was highlighted in the period of political transformation.^{68,93} According to Świda-Ziemba,⁸⁹ they constitute a "capitalist ideology", activate rivalry and competition. Achieving one's life success becomes possible when skills and talents that distinguish an individual from other people are valued.

Focusing the analysis exclusively on value positions may lead to the conclusion that the systems are very stable. However, it should be borne in mind that with similar value positions in the system, relative differences in their preferences are revealed. Therefore, it is advisable to make an inter-group comparison of indicators. The analysis was carried out collectively for terminal and instrumental values (cf. Tables 1 and 2, Figures 1 and 2), taking into account the division into collectivist and individualistic values presented above.

- 1. Comparison of groups participating in subsequent 5-year-cycle surveys, ie, in 2003 and 2008, in 2008 and 2013 and in 2013 and 2018.
- a). The analysis of the content aspect of the value system indicates a more individualistic value system of students surveyed in 2008 than students surveyed in 2003. They ranked higher values related to the social status, material success and the need for accomplishments ("social recognition", "a comfortable life" and "ambitious"), hedonism and stimulation, ie an interesting, pleasant and exciting life ("happiness", "cheerful", "pleasure" and "an exciting life"). At

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ltem	Terminal Value Research Conducted in: Comparison of Sam	Re	search C	Research Conducted in:	Ë					Com	carison of	Comparison of Sample Groups	sdno.				
		2003	2008	2013	2018			20	2003				2008	98		2013	۳
						20	2008	20	2013	20	2018	2013	13	2018	8	2018	8
		n=325	n=379	n=368	n=371	=M	=d	=M	=d	=M	d	=M	=d	=M	=d	=M	۳
tl	A Comfortable Life	11.24*	10.08*	9.50*	*69.6	3.19	0.001	4.68	<0.001	4.27	<0.001	1.67	n.s.	1.14	n.s.	0.52	n.s.
t2	Equality	10.55	11.02	11.08	11.28	I.48	n.s.	1.61	n.s.	2.38	0.017	0.18	n.s.	1.06	n.s.	0.83	n.s.
t3	An Exciting Life	14.50	13.46	13.88	13.60	3.68	<0.001	2.23	0.026	3.31	0.001	1.44	n.s.	0.47	n.s.	0.99	n.s.
t4	Family Security	3.41	3.25	2.83	2.70	1.47	n.s.	3.53	<0.001	4.45	<0.001	2.03	0.042	2.87	0.004	0.81	n.s.
τŞ	Freedom	7.47	7.47	7.10	6.93	0.11	n.s.	I.45	n.s.	86.1	0.048	1.30	n.s.	1.88	n.s.	0.55	n.s.
t6	Happiness	7.20	6.12	5.96	6.64	3.86	<0.001	4.48	<0.001	2.41	0.016	0.73	n.s.	1.44	n.s.	2.09	0.037
ť7	Inner Harmony	7.51	8.67	8.44	8.26	3.56	<0.001	2.94	0.003	2.66	0.008	0.67	n.s.	1.17	n.s.	0.44	n.s.
t8	Mature Love	6.38	5.95	5.42	6.47	1.50	.s.n	2.95	0.003	0.34	.s.n	14.1	n.s.	2.00	0.046	3.45	0.001
t9	National Security	10.72	11.73	11.10	10.22	2.85	0.004	0.97	n.s.	1.25	n.s.	2.01	0.044	4.13	<0.001	2.33	0.020
t10	Pleasure	13.27	12.22	11.79	06.11	3.42	0.001	5.15	<0.001	4.72	<0.001	1.68	n.s.	1.19	n.s.	0.53	n.s.
tll	Salvation	9.39	10.27	10.95	10.28	1.76	n.s.	3.15	0.002	06.1	0.058	1.44	n.s.	0.25	n.s.	1.18	n.s.
t 2	Self-Respect	7.15	7.33	7.95	8.21	0.54	n.s.	2.58	0.010	3.61	<0.001	2.34	0.019	3.42	0.001	0.97	n.s.
t 3	A Sense of Accomplishment	11.57	11.21	11.09	11.02	1.22	n.s.	2.01	0.044	1.94	0.052	0.82	n.s.	0.70	n.s.	0.08	n.s.
t 4	Social Recognition	13.10	12.15	12.60	13.31	3.26	0.001	1.97	0.049	0.75	n.s.	I.52	n.s.	4.20	<0.001	2.79	0.005
tl5	True Friendship	7.75	7.24	7.08	7.86	2.13	0.033	2.47	0.014	0.11	n.s.	0.17	n.s.	2.30	0.021	2.62	0.009
t 6	Wisdom	6.26	7.15	7.21	7.10	3.01	0.003	3.19	0.001	3.09	0.002	0.18	n.s.	0.05	n.s.	0.08	n.s.
tl7	A World at Peace	9.37	01.11	11.86	10.38	4.18	<0.001	5.98	<0.001	2.41	0.016	1.69	n.s.	1.93	0.054	3.77	<0.001
t 8	A World of Beauty	I 4.05	14.57	15.19	15.15	I.68	n.s.	4.06	<0.001	4.20	<0.001	2.57	0.010	2.75	0.006	0.30	n.s.
Notes: t significant important	Notes: t1-t18 – terminal values; *Arithmetic means for ranks of values (rank «1» – highest value preference, rank «18» – lowest value preference); w – Wilcoxon test statistics for two independent tests; p – level of statistical significance; highlighted in gray – comparing 2003 with other years; highlighted in blue – comparing 2008 with 2013 and 2018; highlighted in cream – comparing 2013 with 2018; "w" and "p" indicators in green – increase in value importance; "w" and "p" indicators in green – increase in value importance; "w" and "p" indicators in green – increase in value importance; "w" and "p" indicators in yalue importance.	Arithmetic r mparing 20 in violet –	means for I 03 with ot decrease in	ranks of valu her years; h value impou	ues (rank « ighlighted ir rtance.	l» – highest 1 blue – con	value prefer nparing 2008	ence, rank (with 2013 a	«18» – lowe: and 2018; hig	st value prefi hlighted in c	erence); w – ream – com _l	Wilcoxon to paring 2013 v	est statistics with 2018; "\	for two ind w" and "p" ii	ependent tes ndicators in {	ts; p – level green – incre	of statistical ase in value

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ltem	Instrumental	Res	Research Conducted in:	inducted	i.					Comp	Comparison of Sample Groups	Sample (sdnore				
	Values	2003	2008	2013	2018			2003	03				20	2008		20	2013
						20	2008	20	2013	20	2018	20	2013	20	2018	20	2018
		n=325	n=379	n=368	n=371	=M	=d	=M	=d	=/	d	=M	=d	=M	=d	=M	=d
=	Ambitious	9.04*	8.26*	8.04*	8.00*	2.20	0.028	2.77	0.005	2.89	0.004	0.49	n.s.	99.0	.s.n	0.23	.s.n
12	Broad-minded	9.64	11.23	II.83	10.48	4.28	<0.001	5.88	<0.001	4.92	<0.001	1.61	n.s.	0.73	n.s.	0.86	n.s.
ij	Capable	12.25	12.09	12.62	12.50	0.53	n.s.	1.26	n.s.	0.81	n.s.	1.82	n.s.	1.35	n.s.	0.47	n.s.
i T	Cheerful	9.79	8.78	9.45	9.73	3.02	0.002	0.97	n.s.	0.16	n.s.	2.05	0.040	2.82	0.005	0.82	n.s.
ij	Clean	11.06	11.02	10.24	10.50	0.08	n.s.	2.19	0.028	I.45	n.s.	2.28	0.022	I.46	n.s.	0.74	n.s.
i6	Courageous	9.83	9.79	9.90	9.65	0.37	n.s.	0.13	n.s.	0.52	n.s.	0.34	n.s.	I.04	n.s.	0.80	n.s.
i7	Forgiving	9.87	10.39	10.13	9.77	I.46	n.s.	0.65	n.s.	0.25	n.s.	0.73	n.s.	1.71	n.s.	0.97	n.s.
<u>8</u>	Helpful	7.99	7.88	6.90	6.72	0.59	n.s.	3.72	<0.001	4.29	<0.001	3.16	0.002	3.80	<0.001	0.80	n.s.
ė	Honest	5.72	5.21	5.47	5.16	1.46	n.s.	0.63	n.s.	1.62	n.s.	0.86	n.s.	0.29	n.s.	1.12	n.s.
il0	Imaginative	10.82	11.31	11.87	12.52	1.27	n.s.	2.82	0.005	4.78	<0.001	1.65	n.s.	3.87	<0.001	2.23	0.026
ill	Independent	9.78	9.66	10.07	10.15	0.38	n.s.	0.70	n.s.	0.76	n.s.	1.10	n.s.	I.38	n.s.	0.13	n.s.
il 2	Intellectual	8.91	9.79	9.34	9.47	2.22	0.022	1.06	n.s.	2.16	0:030	1.16	n.s.	0.10	n.s.	1.07	n.s.
il 3	Logical	11.13	11.45	10.36	10.03	0.67	n.s.	2.27	0.023	3.05	0.002	3.17	0.001	4.07	<0.001	0.74	n.s.
il4	Loving	4.26	4.22	4.52	5.06	0.34	n.s.	1.07	n.s.	2.42	0.016	0.79	n.s.	2.31	0.021	1.46	n.s.
15	Obedient	15.49	14.85	14.61	14.39	1.90	0.058	3.40	0.001	3.36	0.001	I.49	n.s.	1.52	n.s.	0.11	n.s.
il 6	Polite	9.81	9.26	9.15	9.38	1.80	n.s.	2.23	0.026	I.28	n.s.	0.43	n.s.	0.42	n.s.	0.78	n.s.
il7	Responsible	5.37	5.50	5.83	6.20	0.47	n.s.	1.12	n.s.	2.57	0.010	0.66	n.s.	2.13	0.033	1.42	n.s.
il8	Self-controlled	10.19	10.04	10.51	10.00	0.52	n.s.	0.82	n.s.	0.58	n.s.	I.43	n.s.	0.06	n.s.	1.39	n.s.

Table 2 Preferences for Instrumental Values – Comparative Analysis of Research Results Obtained in 2003, 2008, 2013 and 2018

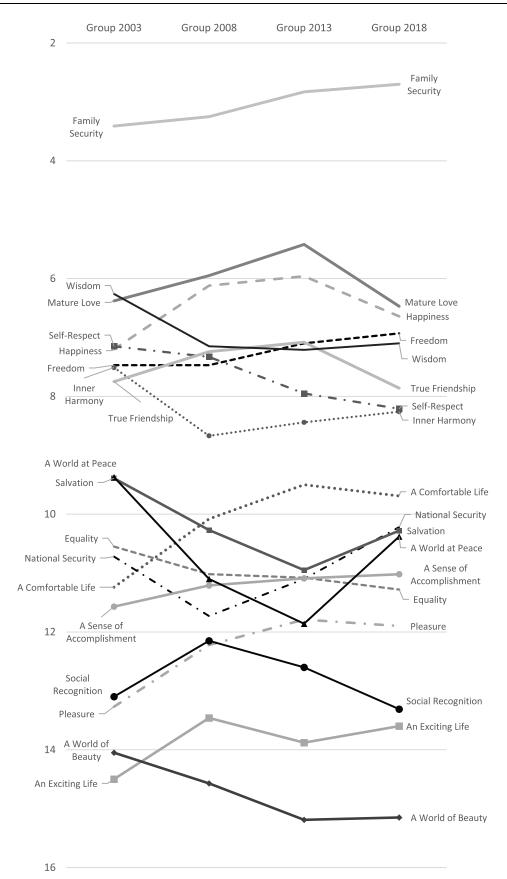


Figure I Preference indicators of terminal values in groups of students surveyed in 2003, 2008, 2013 and 2018.

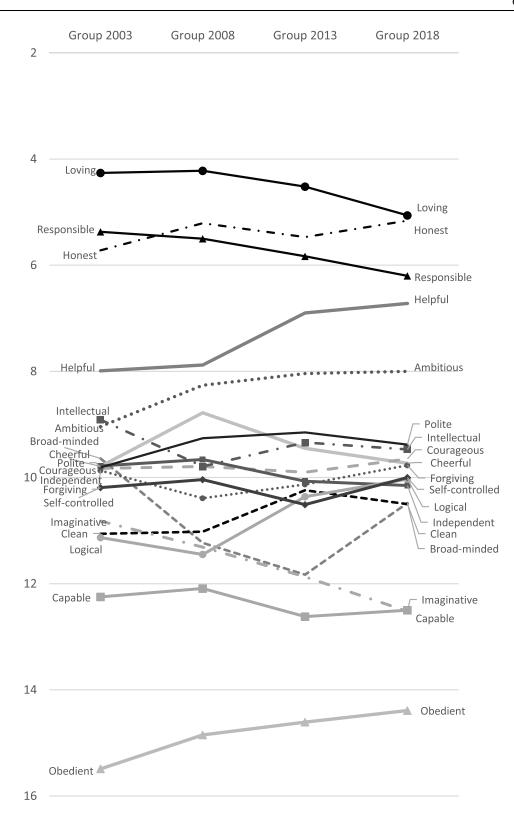


Figure 2 Preference indicators of instrumental values in groups of students surveyed in 2003, 2008, 2013 and 2018.

the same time they ranked lower (compared to the respondents from 2003) certain collectivist values, namely those related to security ("a world at peace" and "national security"), balanced social views and

intrapersonal harmony ("wisdom" and "inner harmony"). Nevertheless, the preference indicators of some values changed in a direction opposite to the intended. Namely, a later study (2008) showed an increase in acceptance of collectivist values that reflect the need for harmonious relationships among people ("true friendship" and "obedient"). There was also a decline in the acceptance of some individualistic values, ie those relating to intellectual competences ("intellectual" and "broad-minded"). Given the fact that collective values mostly lost and individualistic values gained in recognition, the assumptions verbalized in the research hypothesis H1a can be assumed.

- b). The next comparison concerns the groups participating in the survey in 2008 and 2013. In this case, little variation was found, but the collectivist values related to security ("national security" and "family security") and those regulating modes of conduct in relation to people close to each other and to oneself ("helpful" and "clean") gained in importance. Individualistic values associated with respect for oneself ("self-respect") and hedonism ("cheerful" and "a world of beauty") were ranked relatively lower in 2013. The only individualistic value valued higher in 2013 was the cognitive value - "logical". Thus, the obtained results of the research do not allow for a positive verification of the hypothesis H1b: the youth surveyed in 2013 was "more collectivist" than the one from five years before. However, the changes in preferences were just a few.
- c). When comparing the data collected in 2013 and 2018, individualistic values related to prestige, intellectual competence and hedonism ("social recognition", "imaginative" and "happiness") lost their importance. However, collectivist values related to security ("national security" and "a world at peace") gained in significance. Two collectivist values "mature love" and "true friendship" were characterised with poorer acceptance in later study. In case of this comparison, the following hypothesis H1c cannot be confirmed: the youth surveyed in 2018 was "more collectivist" than the one five years before. Again, it should be emphasized that the differences concerned a small number of values.
- 2. Comparison of the groups participating in the research at a distance of 10 and 15 years, ie in 2003 and 2013, in 2008 and 2018 and in 2003 and 2018.
- a). Comparing the groups surveyed in 2003 and 2013, there emerged significant changes in the value system. In a later study, collectivist values that relate to

religious issues ("salvation") and global security ("a world at peace") lost their importance. The values associated with the need for a deeper reflection on one's own life ("wisdom") and inner peace ("inner harmony") also decreased. However, a large number of collectivist values gained recognition. They relate to the family, the quality of relationship with people with whom an individual interacts directly and their welfare ("family security", "mature love", "true friendship", "helpful", "polite", "obedient" and "clean"). At the same time, a certain category of individualistic values seems to be more attractive for the studying youth in 2013 (than for students in 2003). They have a hedonistic character ("a comfortable life", "happiness", "pleasure" and "an exciting life"), are associated with social recognition and a sense of long-term activities ("social recognition" and "a sense of accomplishment"). The group also ranked higher values associated with aspirations and rationality ("ambitious" and "logical"). In the case of only three individualistic values a decrease in preferences was observed. Two of them are related to intellectual competence, one to the relationship to oneself ("broad-minded", "imaginative" and "selfrespect"). "A word of beauty" was relatively lower in the value system. Generalising the obtained results, it should be stated that in 2013 a large number of individualistic values becomes more attractive and a large number of collectivist values becomes less so. This configuration of the values supports hypothesis 2a. The H2a hypothesis cannot be, however, confirmed due to the fact that a pool of (also numerous) collectivist values which gained in importance in 2013 was also diagnosed. These values relate to family and close relations with other people and their welfare.

b). There is also a 10-year gap between surveys conducted in 2008 and 2018. In this case, there was relatively less variation in value systems than between 2003 and 2013. In 2018, compared to 2008, individualistic values related to social status and prestige ("self-respect" and "social recognition"), cognitive ("imaginative") and hedonistic values ("a world of beauty" and "cheerful") lost their importance. At the same time, collectivist values related to security ("national security", "family security" and "a world at peace") and morality ("helpful") gained in importance. On the other hand, in 2018 there was a higher preference for the individualistic value "logical", and a lower preference for four collectivist values, namely those related to interpersonal harmony and welfare of other people ("mature love", "true friendship", "loving" and "responsible"). Taking into account the direction of change of most values analysed above, it should be stated that they are oriented more "towards collectivism". This is a result that is inconsistent with the hypothesis H2b.

c). The next comparison refers to the years 2003 and 2018, ie a 15-year-long distance. In the last study, a number of individualistic values gained importance in relation to the first one. These relate to freedom, rationality and personal success ("freedom", "logical", "a sense of accomplishment", "a comfortable life" and "ambitious"), hedonism and need for stimulation ("pleasure", "happiness" and "an exciting life"). At the same time, the importance of collectivist values, related to broadly understood security and social relations ("a world at peace" and "equality"), inter- and intrapersonal harmony ("loving", "responsible", "wisdom" and "inner harmony") as well as religiousness ("salvation") decreased. Such a configuration of values indicates a change of orientation to a more individualistic one. This is consistent with the formulated hypothesis H3. It should be noted, however, that in 2018 only several individualistic values: cognitive, aesthetic and self-related ("intellectual", "imaginative", values "broadminded", "a world of beauty" and "self-respect") lost their importance and only a few collectivist values associated with the security of the nearest and dearest as well as interpersonal harmony ("family security", "helpful" and "obedient") gained in acceptance.

Discussion

The political transformation in Poland was aimed at changing the broadly understood order and reached the ideological foundations of the system. Every ideology contains implicit or explicit links to a system of values. Polish society, its formal and informal institutions revealed such constellations of values which served to promote and legitimise the system. It was assumed that people – adapting to institutional requirements – would acquire values, transfer them to life situations and contribute to the creation of the system. On the other hand – and this should be clearly emphasised – people take a positive attitude to ideologies that are based on values they highly appreciate. They are perceived as correct, ethical and, consequently, they direct behaviour towards the realisation of the values contained in the ideology. Values legitimise ideologies, whereas political ideologies are rooted in values.^{103,105,113–116}

In analysing value systems, it should be noted that they are not entirely "humble" towards liberal democracy and free market economy. It cannot be said, therefore, that the "taming" of the system goes in line with a clear-cut change in the value systems of the next generation of the studying youth "from collectivist to individualistic".

When comparing value systems "from survey to survey" - ie over a period of 5 years - it can be observed that individualism in the axiological sphere was more pronounced in the second study (2008) compared to the first one (2003). There was a higher preference for individualistic values related to hedonism and success (but not cognitive values) and a lower preference for collectivist values related to security, balanced social views and inner harmony. This result is consistent with hypothesis H1a. When the surveys from 2008 and 2013 as well as 2013 and 2018 were compared, the differentiation was observed in a small number of values. Characteristically enough, the importance of collectivist values related to security increased "from survey to survey". In the context of the above analysis the hypothesis H1b and H1c cannot be confirmed. Thus, no regular increase in preferences of individualistic values and decrease in preferences of collectivist values was observed (cf. main hypothesis). However, this conclusion does not apply to the comparison of the first two research groups (2003 and 2008, hypothesis H1a).

By verifying the main hypothesis, it is possible to take a different time horizon – ie 15 years – and compare the data collected in 2003 and 2018. It appears that in the last study the orientation of values changes to more individualistic in comparison to the first study. This allows to confirm the hypothesis H3. It should be emphasized that individualism increases primarily in the hedonisticfreedom sphere. It does not refer to cognitive competences (the exception is the "logical" value) although it is connected with the need for success. However, it seems appropriate to draw attention to the fact that the value system of students diagnosed in 2018 is characterised by a higher preference for collectivist values related to the family and its welfare.

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Carrying out comparisons over a 10-year distance provides additional information. Comparing data from 2003 and 2013, statistically significant differences in preference of numerous values were noted. However, when their content was put to closer analysis, it was found that the differences did not indicate an advantage of individualistic or collectivist orientation. High preference was given to individualistic values related to hedonism, material prosperity, one's own social position and success on the one hand, and collectivist values related to family security, interpersonal relations and pro-social attitudes on the other. This configuration of values does not allow to confirm the hypothesis H2a.

By making a comparison of the value systems diagnosed in 2008 and 2018, numerous differences in value preferences were also noted. However, their content characteristics are different. The group diagnosed in 2018 turned out to be – despite the assumptions verbalized in the hypothesis H2b – more collectivist than the group diagnosed in 2008. Individualistic values mostly lost their importance, while collectivist values, especially those related to security, gained in importance. At the same time, it should be noted that the value system in 2018 was "more collectivist" than in 2008, but "more individualistic" than in 2003.

The results described in the article cannot be generalised to the whole society, as the research group was composed of students coming from a specific region of Poland. It should be taken into account that changes in value systems depend on many factors – for example age, gender, education, occupational and social roles, social position and wealth - and may therefore proceed differently in different social groups. However, they can be confronted with the works of other authors (it should be noted, however, that in most studies conducted in Poland, the authors made one measurement and focused on analysing their position in the system). The theoretical part of the article presents the conclusion from the research on the value systems of the Polish society after the political transformation. According to it, the values of "stabilization" - such as: "health", "family", "work", "prosperity" dominate over the values of progress and development, advancement and transformation. Usually, the authors emphasise the attachment of Poles to collectivist values. This "attachment" was confirmed in the study presented in this article (many collectivist values occupy high positions in the system; the most important one is "family security"). Nevertheless, it was not identical over the 15-year period. In the light of the research results shown above, it can be concluded that the system of values "towards individualism" changes when comparisons include a longer time span, ie 15 years. However, when this distance is shorter, "surprises" appear. Such a "surprise" was primarily the group diagnosed in 2008, which was characterized by a higher preference for individualistic values (especially in relation to 2003 and 2018).

Although it is not fully justified to interpret the obtained research results by referring (only and exclusively) to changes in the political and economic condition of society, it is tempting to point out a certain parallel. It then becomes necessary to pose a question: what happened before 2008, ie when the examined youth was in its formation period and defined the significance of individual values in the system? It was a period in which the vision of "liberal Poland" was promoted quite strongly. This vision postulated a country accepting the rules of free market economy without limitations and the principle of individual responsibility for one's own fate.⁹² At that time Poland accessed the European Union (2004) and joined the Schengen Agreement (2007). That was associated with certain hopes, especially in terms of integration with the affluent West. This 5-year-long period also saw a significant economic recovery and a drop in unemployment. People felt that they could "take their destiny into their own hands". The situation changed at the end of 2008 due to the global financial crisis. At that time, a feeling of insecurity began to grow. This could potentially encourage the activation of collectivist values, especially those related to security (deprivation of the need for security results in an increase in the preference for values connected with security; the so-called "values-gaps" gain in importance, as they are an expression of unsatisfied needs, fears and inner conflicts). After several years of functioning in the European Union, the vision of Poland again became the subject of public debate. Is the country to be "fully" liberal and integrate itself in various aspects including the cultural one - with the West? Or maybe more "solidarity-oriented"? According to Ziółkowski,92 a "solidarity" Poland is one in which the introduction of the rules of the free market economy is accompanied by the state's care for social issues, where an egalitarian understanding of justice in the distribution of wealth, the cultivation of the most valuable traditions, the recognition of the interests of the community and the transfer of responsibility for the individual to the entire society

prevail. The identification with such a model of the state coexists with a certain system of values.

Czerniawska^{103,116–121} shows in her longstanding research that a positive attitude to the idea of a welfare state, the role of the state in regulating income and employment, the role of religious institutions in public life and the culture of one's nation is associated with a higher preference for collectivist values. There are also clear and consistent relationships between an individualistic orientation in the value system and liberal beliefs in the economic sphere, the acceptance of secularization and the pursuit of cultural openness to the West.

The obtained research results may also be the basis for more general considerations. They make us wonder whether the change in mentality towards individualism "dictated" by the political transformation has unequivocally positive consequences. Does it not lead to a distorted form of individualism – unscrupulous competition, egoism, closing in on oneself, feeling of emptiness, loneliness, disappearance of the spirit of cooperation and solidarity, loss of sensitivity to others and of social perspective, which is far from the ideal of autonomy, authenticity, selffulfilment and inner improvement in Maslow's and Inglehart's terms?

Rapid systemic change can contribute to the emergence of individualism in a narcissistic form in which the welfare of the other is not taken into account.¹²² Rather, narcissistic individualism creates an "animal" capitalism, associated with the idea of accumulation of wealth and nothing else. There is then an excessive focus on the self and an unlimited promotion of freedom. Relationships between people change abruptly, compassion and altruism decline, as does mutual trust and a sense of security. The consequence of this fact is an extreme weakening of social bonds, as well as a sharp conflict between generations in the axiological dimension. This state of affairs may lead to the lack of models necessary for the socialisation process and anomie of values of moral or interpersonal nature. People's behaviour becomes less and less regulated by values and more and more regulated by the mechanism of social influence. These concerns seem all the more justified the more we want a system that takes account of the principle of equality, not only in the political dimension, but also in economic and cultural terms.

Brewer and Chen¹²³ note that in analysing social change "towards individualism", it is important to consider how the concept of "group" is understood. This underlies the distinction between two forms of collectivism:

relational and group. Relational collectivism refers to a definition of the group in which emphasis is placed on strong - often kinship-based and thus numerically limited interpersonal relationships in which significant others (the "node" of strong interpersonal relationships) play a major role. The self is considered by the subject in terms of mutual relationships, while the achievements of other but closely related – people are identified with one's own. The markers of this form of collectivism are sensitivity to the needs of others, a tendency to listen to advice and a desire to maintain harmony in relationships with the immediate social environment. Behaviour is determined by a sense of responsibility arising from one's role. The second form of collectivism - group collectivism refers to the group understood as a depersonalised social category, with whose members the subject does not have to, and often - due to its size - is not able to interact. One can therefore speak of a sense of community based on group membership, with members sharing the symbols of the group and producing a cognitive representation of it. In this case a strong social identification and self-definition is manifested through group membership. The achievements of the group are perceived as one's own and are based on interdependence. collective The group becomes a representative of the individual, who in turn is dependent on the group, shares its norms, feels obliged and obliged to it, and as a result - strives for its welfare. The roles assigned by the group regulate a smaller (than in relational collectivism) number of behaviours, which has the consequence of increasing the scope of individual freedom.

Brewer and Chen¹²³ point out that societies are evolving towards individualism. This involves the integration of individualistic values into cultures based on relational collectivism. According to the authors, systemic transformations should include - in addition to the adaptation of individualistic values - the adaptation of group collectivism, because only then does the aspiration to place oneself and others in a broadly (and not as in the case of relational collectivism - in a narrowly) understood social environment become apparent. Concern for the shape of the mentality of society should therefore be directed not only at stimulating individualism - which is undoubtedly pro-development in character – but also at expanding the form of mentality that group collectivism is. One might believe that democratic principles of rights/opportunities equality, going beyond the narrowly understood social group, are located within the framework of group collectivism. Only the adoption of a universalism perspective

channels the overall concern for the well-being of people, motivates the activation of social justice criteria and determines tolerance towards difference. Otherwise – as the societies of Central and Eastern Europe have had to confront this problem in recent decades – one can observe a rupture of interpersonal bonds, a weakening of loyalty, a disintegration of the community and the emergence of extremely individualistic behaviour, taking into account only the particular interests of individuals (hence narcissistic individualism). The inevitable consequence, at least temporarily, is the instability of social life.

Conclusions

The article "Between collectivism and individualism analysis of changes in value systems of students in the period of 15 years" presents the axiological characteristics of the young generation of Poles. The research was conducted in the years 2003-2018 - four times at 5-year intervals - so that it became possible to determine the nature and dynamics of changes in the system of values. The aim of the research was to answer the question whether, along with the "solidification" of liberal democracy and free market economy (the year 1989 is considered the beginning of political changes in Poland), changes in the mentality of the young generation of Poles "towards individualism" take place. The relatively higher preference for individualistic values in subsequent studies (ie in subsequent generations of students) was adopted as the measure of these changes. The main hypothesis was formulated, according to which the later the research was carried out, the relatively lower preference indicators were obtained for collectivist values and the relatively higher ones for individualistic values. The specific hypotheses expressed the idea of the main hypothesis, but took into account the configurations of the groups being compared (time distance was a criterion). Contrary to expectations, there was no increase in rates of preference for individualistic values "from study to study". The trajectories of changes in value systems turned out to be much more complex (and thus more difficult to describe). It is true that higher indices of individualistic value preferences were diagnosed in the last survey (2018), as compared to the first one (2003), but the most "individualistic" turned out to be the group surveyed as the second survey round, ie in 2008. Due to the fact that multiple measurements were made (attention was paid to successive generations of students), it became possible to capture trends in changes in value systems over a 15-year period.

In the analysis of systemic change in Central and the construct of "collectivism-Eastern Europe, individualism" has been attributed particular importance (individualism has been considered an important psychological premise, as it involves the rational responsibility of the individual for his or her own existence). This is not surprising if one considers the famous triad characterising Western societies: "liberal democracy - free market economy - individualism". However, one should think that individualism in its "pure" form will not solve the problem of the mentality of Central and Eastern European societies. Changes in mentality in the individualistic direction are "desirable" at most from the point of view of economic transformations (and only while ignoring information about the "Asian miracle"). The relationship between individualism and democracy is already of a more controversial nature. Individualism promotes autonomy and freedom, but its extreme intensity may lead to the loss of the broader social perspective, without which the democratic slogans of brotherhood and equality (which were raised in the social philosophy of the Old Continent) lose their addressee, and thus do not make sense. The contradiction between self-centredness and the pursuit of a harmonious social life then becomes apparent. In the description of mature democracies it becomes necessary as the above cited Brewer and Chen did - to differentiate forms of collectivism. This makes it possible to describe the changes in mentality of systemically transforming societies at a more complex level.

At the end of the article, methodological remarks are made. It should be noted that while analysing changes in the axiological sphere, the cyclicality of measurements is important, especially when significant social events take place or different ways of thinking compete with each other on what is meant by a "good" state (which is manifested in the ideology of competing political parties). The choice of values is related to the "social time" in which a person lives, to the culmination of events, episodes and significant persons. Due to the fact that recent years have been filled with interesting events in the public sphere, the authors plan to repeat their research in 2023.

Another important methodological issue is how to measure values: should one focus on individual values or should they be put into more general categories (types)? The first approach – adopted in this research – provides a lot of information, which makes it difficult to describe coherent relationships. However, such measurement does not blur the importance of single values.

Among the values belonging to one type (a type is an effect of averaging the indicators of several values) there may be those whose preference increases (eg "family security") or decreases (eg "national security"). The averaged indicator will not show this subtle difference. This was pointed out eg by Feldman¹¹⁵ when he considered what is the better predictor of attitudes: a single value or a type of value? A comparison of value systems in the same sample groups but using the tool allowing for determining types of values (the Schwartz Portrait Value Questionnaire (PVQ-R3) will be the subject of analysis in the next publication. Other (beyond the value system) measures of collectivism and individualism will also be included to go beyond the simple opposition "individualism collectivism".

Declaration by Authors of the Nature of Research – Ethical Issues

The study was non-interventional in nature and did not require permission from the Ethics Committee. The research does not fall within the field of clinical psychology. Neither is it of a clinical nature. The well-being of the research participants could not be compromised in any way. The ranking of values may have prompted participants to reflect ethically. In Polish conditions for this kind of survey research the opinion of Ethics Committee is not required. The survey was conducted in accordance with Polish standards. This type of research does not in any way threaten the well-being of the people involved. The respondents were informed in advance that the research concerns beliefs about themselves. The respondents gave verbal consent in the presence of witnesses. They could resign from participation at any time. The survey was conducted during a 0.5-hour meeting (groups of 20-25 people). The respondents ordered values included in the questionnaires by assigning them appropriate ranks. The survey was anonymous and the participation in it was voluntary. The survey was conducted in accordance with the Declaration of Helsinki. The results of the study are stored at the Faculty of Engineering Management, Bialystok University of Technology. Data analyses are stored on a protected disk.

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Author Contributions

The mentality of Central and Eastern European societies has become an interesting subject of research due to the radical transformations of the political and economic system. This article is a part of this area of interest. In the four-stage research (5-year cycle) we tried to answer the question whether the strengthening of liberal democracy and free market economy in Poland is accompanied by changes in the mentality towards individualism. On a more general level of consideration, the following question can be formulated: whether the triad "liberal democracy - free market economy - individualism", which characterizes Western societies, is becoming a more distinct attribute of the young generation of Poles with the passage of time (the research covered a period of 15 years). The study focused on value systems, which are considered to be the key determinant of mentality. Diagnosing the value systems several times was a time-consuming task (and therefore sporadically documented in scientific publications), but it allowed us to grasp the direction and scope of their changes. The study has practical significance: whether people will function effectively in a given political and economic system depends on their mentality, and especially on their value systems. As Le Bon¹²⁴ aptly observed in the late 19th century, a political system is a costume stuffed with the "spirit of the people". It must correspond with what the people are like, what they want and what they aspire to.

Disclosure

The authors report no conflicts of interest in this work.

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