Hypertension and blood pressure variability management practices among physicians in Singapore

Sajita Setia1
Kannan Subramaniam2
Jam Chin Tay3
Boon Wee Teo4
1Chief Medical Office, Medical Affairs, Pfizer Pte Ltd, Singapore; 2Global Medical Affairs, Asia Pacific Region, Pfizer Australia, West Ryde, NSW, Australia; 3Department of General Medicine, Tan Tock Seng Hospital, 4Department of Medicine, Yong Loo Lin School of Medicine, National University of Singapore, Singapore

Purpose: There are limited data on blood pressure variability (BPV) in Singapore. The absence of updated local guidelines might contribute to variations in diagnosis, treatment and control of hypertension and BPV between physicians. This study evaluated BPV awareness, hypertension management and associated training needs in physicians from Singapore.

Materials and methods: Physicians from Singapore were surveyed between September 8, 2016, and October 5, 2016. Those included were in public or private practice for greater than 3 years, cared directly for patients ≥70% of the time and treated ≥30 patients for hypertension each month. The questionnaire covered 6 main categories: general blood pressure (BP) management, BPV assessment and management, hypertension awareness/diagnosis, home BP monitoring (HBPM), ambulatory BP monitoring (ABPM), BPV management and associated training needs.

Results: Responses from 60 physicians (30 general practitioners [GPs], 20 cardiologists, 10 nephrologists) were analyzed (77% male, 85% aged 31–60 years, mean 22 years of practice). Approximately 63% of physicians considered white-coat hypertension as part of BPV. The most common diagnostic tool was HBPM (overall 77%, GPs 63%, cardiologists 65%, nephrologists 70%), but ABPM was rated as the tool most valued by physicians (80% overall), especially specialists (97%). Withdrawn Singapore guidelines were still being used by 73% of GPs. Approximately 48% of physicians surveyed did not adhere to the BP cutoff recommended by most guidelines for diagnosing hypertension using HBPM (≥135/85 mmHg). Hypertension treatment practices also varied from available guideline recommendations, although physicians did tend to use a lower BP target for patients with diabetes or kidney disease. There were a number of challenges to estimating BPV, the most common of which was patient refusal of ABPM/HBPM. There were a number of challenges to estimating BPV, the most common of which was patient refusal of ABPM/HBPM.

Conclusion: There appear to be gaps in knowledge and guideline adherence relating to the assessment and management of BPV among physicians in Singapore.

Keywords: hypertension, blood pressure, guidelines, antihypertensives, blood pressure variability, blood pressure monitoring

Introduction

Hypertension is an important risk factor for stroke and coronary heart disease and is a significant public health issue.1,2 At least 45% of deaths due to heart disease and 51% of deaths due to stroke have been attributed to hypertension.2 The global prevalence of hypertension in 2008 in adults aged 25 and over was approximately 40%, and elevated blood pressure (BP) is estimated to cause 7.5 million deaths each year worldwide.1 Hypertension is also highly prevalent in Singapore, where it affects about 1 in 4 residents aged 30–69 years and half of those aged 60–69 years.3

For personal use only.
Effective treatment of hypertension has been shown to reduce the risk of myocardial infarction by 15–25%, stroke by 35–40% and heart failure by as much as 64%.4–6 All the current international guidelines recommend 4 main drug classes for treating hypertension: angiotensin-converting enzyme inhibitors (ACEIs), angiotensin receptor blockers (ARBs), calcium channel blockers (CCBs) and diuretics (Table 1).7–10

However, not all documents are consistent in their recommended target BP values for different patient groups due to a lack of consensus from clinical trial data. This is particularly the case for patients with comorbidities such as diabetes or chronic kidney disease (CKD), in whom BP control is particularly important (Table 1).

It was previously recommended that the target BP for patients with CKD or diabetes mellitus was ≤130/80 mmHg.4 However, the Eighth Joint National Committee (JNC8) guidelines from the USA now suggest a more conservative target of <140/90 mmHg, which is the same as the recommendation for general population patients aged <60 years (Table 1).7 In the European Society of Hypertension/European Society of Cardiology (ESH/ESC) guidelines, the diastolic BP target is 5 mmHg lower (<140/85 mmHg),8 taking into account the results of the Hypertension Optimal Treatment (HOT) study and the UK Prospective Diabetes Study (UKPDS) trials (Table 1).11–14 Japanese guidelines also include lower BP targets for diabetes and CKD patients,10 mostly likely taking the high risk of stroke in Japan into account.15

It is widely accepted that lowering BP to at least below the guideline-mandated targets is required to realize the benefits of antihypertensive therapy, particularly in patients with comorbidities such as diabetes or CKD.16,17 However, despite better understanding of the causes and consequences of hypertension and the availability of a range of effective antihypertensive agents, optimal BP control is often not achieved, even in those with important comorbidities.18–21 For example, nearly two-thirds (64.5%) of treated elderly patients with hypertension in Singapore had suboptimal BP control,22 and only 36.6% of older patients and 62.1% of those with stable CKD achieved a systolic BP (SBP) target of <140 mmHg.21

Measurement of mean BP alone may not provide a complete picture of cardiovascular risk in an individual.

### Table 1: Recommendation from international guidelines commonly referred to in Singapore

<table>
<thead>
<tr>
<th>Definition of hypertension (mmHg)</th>
<th>NICE 2011</th>
<th>ESH/ESC 2013</th>
<th>JNC8 2014</th>
<th>JSH 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Overall: ABPM or HBPM average BP ≥135/85</td>
<td>≥140/90</td>
<td>ND</td>
<td>≥140/90 (clinic)</td>
<td>≥140/90</td>
</tr>
<tr>
<td>Initiation of drug therapy (mmHg)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Overall: ABPM ≥150/95</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>DM pts: SBP ≥140</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>CKD pts: Diuretics, ACEI, BB, CCB and ARBs as mono- or combination therapy</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Recommended agents</td>
<td>ACEI or ARB (age ≤55 y)</td>
<td>ACEI, ARB (DM pts)</td>
<td>Thiazide-type diuretics, CCB, ACEI or ARB for initial treatment (including DM pts); include ACEI or ARB for CKD pts</td>
<td></td>
</tr>
<tr>
<td>Preferred diuretic</td>
<td>Thiazide-type agents</td>
<td>Thiazide-type agents</td>
<td>Thiazide-type agents</td>
<td>Thiazide-like agents</td>
</tr>
<tr>
<td>Initiate therapy with &gt;1 agent</td>
<td>Pts at high risk or with markedly elevated BP</td>
<td>Thiazide-type agents &gt;160/100, or if SBP/DBP is &gt;20/10 above goal</td>
<td></td>
<td>≥160/100</td>
</tr>
<tr>
<td>BP targets (mmHg)</td>
<td>&lt;140/90 (overall) or &lt;135/85 (age &lt;80 y) or &lt;145/85 (age ≥80 y) using ABPM or HBPM</td>
<td>&lt;140/90 (age &lt;60 y) or &lt;150/90 (age ≥60 y)</td>
<td>&lt;140/90 (overall)**</td>
<td>&lt;140/90 (overall)**</td>
</tr>
<tr>
<td>BP targets in DM (mmHg)</td>
<td>ND</td>
<td>SBP &lt;140 (&lt;130 for pts with overt proteinuria)</td>
<td>&lt;140/90</td>
<td>&lt;130/80**</td>
</tr>
<tr>
<td>BP targets in CKD (mmHg)</td>
<td>ND</td>
<td>SBP &lt;140 (&lt;130 for pts with overt proteinuria)</td>
<td>&lt;140/90</td>
<td>&lt;130/80**</td>
</tr>
</tbody>
</table>

**Notes:** *Usually chlorthalidone or indapamide. **Based on clinic BP. All targets are 5 mmHg lower for HBPM values.

**Abbreviations:** ABPM, ambulatory BP monitoring; ACEI, angiotensin-converting enzyme inhibitor; ARB, angiotensin receptor blocker; BB, beta-blocker; BP, blood pressure; BPV, BP variability; CCB, calcium channel blocker; CKD, chronic kidney disease; DBP, diastolic BP; DM, diabetes mellitus; ESC, European Society of Cardiology; ESH, European Society of Hypertension; HBPM, home BP monitoring; JNC8, Eighth Joint National Committee; JSH, Japanese Society of Hypertension; ND, no data; pts, patients; NICE, National Institute for Health and Care Excellence; SBP, systolic BP; y, years.
Oscillations in BP over both the short- and long-term, known as BP variability (BPV), were first recognized as a potential independent risk factor for adverse cardiovascular events more than 2 decades ago. Since then, numerous studies have confirmed that long-term BPV is associated with adverse cardiovascular outcomes and increased mortality, as summarized in a recent systematic review. The long-term BPV has also been shown to be an independent predictor of renal function deterioration in patients with hypertension, and visit-to-visit BPV strongly predicted all-cause, cardiovascular and non-cardiovascular mortality in patients with type 2 diabetes mellitus, independent of mean BP. Higher BPV has been documented in women, older patients and those with CKD or cardiovascular disease. There are very limited data on BPV in Singapore. A 2001 study reported that the prevalence of white-coat hypertension in young adults was higher than that of hypertension (2.0% vs 1.6%, respectively). Furthermore, clinical practice related to hypertension and BPV diagnosis, treatment and control may vary substantially between physicians in Singapore given the current unavailability of local guidelines. Understanding these differences is important to inform collaborative development of local strategies to better control hypertension and BPV.

The aim of this study was to evaluate BPV awareness, clinical practice relating to hypertension management and associated training needs among physicians from Singapore.

Materials and methods
This cross-sectional survey was conducted in a random sample of physicians from Singapore over the period September 8, 2016, to October 5, 2016. Surveys were conducted according to the globally accepted standards of good clinical practice (as defined in the International Conference on Harmonization [ICH] E6 Guidelines for Good Clinical Practice, May 1, 1996), in agreement with the latest version of the Declaration of Helsinki and according to the local internal and external regulations. General practitioners (GPs), cardiologists and nephrologists were recruited using random sampling with focus on including a mix of physicians from different parts of Singapore (North, Central, North East, East and West).

Study sample
Physicians were contacted by telephone and were asked a series of questions from a short screening questionnaire to determine eligibility and willingness to participate in the survey (Supplementary material). To be eligible, physicians had to be in public (restructured) or private practice, to have been practicing for ≥3 years, be involved directly in patient care ≥70% of the time, to personally treat ≥30 patients for hypertension per month and provide verbal informed consent to participate. The physician survey was outside the scope of human biomedical research, as defined by the Bioethics Advisory Committee, Ministry of Health (MOH), Singapore. The survey was carried out after approval from Pfizer’s committee managing Customer Engagement Programs (CEPs). These programs are managed by a dedicated team that ensures that all adverse events (AEs) from CEPs are being reported properly and on a timely basis to safety for processing. The organization carrying out the survey (Kantar Health) was trained in AE reporting.

Survey
Quantitative surveys were conducted using a combination of online (computer-assisted web interviews [CAWI]) and face-to-face (computer-assisted personal interviews [CAPI]) interviews, each of which took approximately 30 minutes to administer. The CAWI was a self-administered interview, and CAPI was administered by a specialized health care interviewer. Two interviewers conducted all interviews after receiving identical training on the questionnaire and process.

The survey started with a brief introduction to the overall objectives of the research, followed by a series of questions covering 6 main categories (Supplementary material):

1. General BP management: 8 questions relating to hypertension guidelines in practice, target BP for different patient groups, proportions of patients achieving target BP and commonly prescribed antihypertensive agents.
2. BPV awareness and diagnosis: 3 questions relating to the definition of BPV and the diagnosis of BPV (e.g., cutoff points, techniques, and tools).
3. Home BP monitoring (HBPM): 12 questions relating to how and why physicians recommend HBPM.
4. Ambulatory BP monitoring (ABPM): 5 questions relating to how and why physicians recommend ABPM.
5. BPV management: 3 questions relating to current practice around estimating BPV, what physicians recommend and the gaps/unmet needs in this area.
6. Training needs of health care professionals regarding BPV: 9 questions relating to the extent of any existing training, the need for further education/training on BPV and what type/frequency of training would be suggested.

Interviewers recorded responses to all questions from each physician, and then these were collated and tabulated for analysis. A full copy of the study questionnaire is provided in the Supplementary material.
This paper focuses on findings from sections 1, 2 and 5 of the questionnaire related to hypertension and BPV management, and relevant parts of section 6. Findings relating to out-of-office BP measurement practice are the subject of a separate manuscript.

**Statistical analysis**

Physician responses to the questionnaires were summarized using descriptive statistics (as numbers and percentages). Raw data in SPSS and dimensions (tables object module) were used for tabulation; SPSS raw data were converted into dimension format viz. mdd/ddf format. The processed tables were then checked against frequencies taken from original raw data received. Categorical variables were expressed as percentages, and continuous variables were expressed as mean values. Statistical analysis was performed using the SPSS Statistics 20 (IBM Corporation, Armonk, NY, USA).

**Results**

**Sample and response rate**

Overall, 150 GPs, 45 cardiologists and 20 nephrologists were contacted about the survey. Of those, 80, 17 and 7, respectively, did not respond when contacted for recruitment; 30, 8 and 3, respectively, declined to participate and 10, 0 and 0, respectively, saw <30 patients with hypertension per month. Therefore, 60 participants (30 GPs, 20 cardiologists and 10 nephrologists) were included in the final study sample (14 female [23%], 46 male [77%]; age: 31–40 years [n=14; 23%], 41–50 years [n=24; 40%], 51–60 years [n=13; 22%], 61–70 years [n=6; 10%] or >70 years [n=3; 5%]; mean duration of post-residency practice: 22 years; practice location: Central [n=30; 50%], North-East and East [n=13; 22%], North [n=12; 20%] or West [n=5; 8%]).

Physician and practice characteristics and patient load by physician specialty are provided in Table 2. Cardiologists saw the highest number of patients with hypertension per month, and cardiologists and nephrologists saw more hypertensive patients with comorbidities than GPs (Table 2).

**BPV awareness and diagnosis**

Almost two-thirds of physicians considered white-coat hypertension and morning BP as part of BPV (Figure 1). Inclusion of white-coat hypertension in BPV was most common for GPs (83%) and less common among specialists (45% of cardiologist and 40% of nephrologists), whereas specialists were much more likely to include nocturnal dipping in the BPV definition (60% of cardiologists and 80% of nephrologists vs 33% of GPs). Morning hypertension was considered important by cardiologists (60%) and GPs (60%) but not by nephrologists (10%).

**Table 2 Physician and practice characteristics by specialty**

<table>
<thead>
<tr>
<th>Characteristics</th>
<th>GPs (n=30)</th>
<th>Cardiologists (n=20)</th>
<th>Nephrologists (n=10)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Male, n (%)</td>
<td>25 (83)</td>
<td>16 (80)</td>
<td>5 (50)</td>
</tr>
<tr>
<td>Age range, n (%)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>31–40 years</td>
<td>4 (13)</td>
<td>3 (15)</td>
<td>7 (70)</td>
</tr>
<tr>
<td>41–50 years</td>
<td>11 (37)</td>
<td>11 (55)</td>
<td>2 (20)</td>
</tr>
<tr>
<td>51–60 years</td>
<td>9 (30)</td>
<td>3 (15)</td>
<td>1 (10)</td>
</tr>
<tr>
<td>61–70 years</td>
<td>5 (17)</td>
<td>1 (5)</td>
<td>0</td>
</tr>
<tr>
<td>&gt;70 years</td>
<td>1 (3)</td>
<td>2 (10)</td>
<td>0</td>
</tr>
<tr>
<td>Post-residency practice duration, years</td>
<td>25</td>
<td>22</td>
<td>12</td>
</tr>
<tr>
<td>Practice setting, n (%)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>GP clinic</td>
<td>15 (50)</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Group practice</td>
<td>15 (50)</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Restructured</td>
<td>0</td>
<td>8 (40)</td>
<td>9 (90)</td>
</tr>
<tr>
<td>Private</td>
<td>0</td>
<td>12 (60)</td>
<td>1 (10)</td>
</tr>
<tr>
<td>Patients with hypertension treated each month, n</td>
<td>138</td>
<td>214</td>
<td>140</td>
</tr>
<tr>
<td>Treated patients by comorbiditya (%)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>No comorbidities</td>
<td>37</td>
<td>17</td>
<td>16</td>
</tr>
<tr>
<td>Diabetes</td>
<td>33</td>
<td>31</td>
<td>53</td>
</tr>
<tr>
<td>Hyperlipidemia</td>
<td>39</td>
<td>42</td>
<td>56</td>
</tr>
<tr>
<td>Stroke</td>
<td>6</td>
<td>13</td>
<td>13</td>
</tr>
<tr>
<td>Angina</td>
<td>4</td>
<td>31</td>
<td>17</td>
</tr>
<tr>
<td>Atrial fibrillation</td>
<td>3</td>
<td>18</td>
<td>12</td>
</tr>
<tr>
<td>Heart failure</td>
<td>4</td>
<td>17</td>
<td>19</td>
</tr>
<tr>
<td>Myocardial infarction</td>
<td>5</td>
<td>24</td>
<td>18</td>
</tr>
<tr>
<td>Others</td>
<td>0</td>
<td>1</td>
<td>32</td>
</tr>
</tbody>
</table>

**Notes:** aTotal percentages may be greater than 100% as patients may have more than 1 comorbidity.

**Abbreviation:** GPs, general practitioners.
HBPM and ABPM

HBPM was the most commonly used diagnostic tool across specialties (77% overall; 63% of GPs, 65% of cardiologists and 70% of nephrologists). In contrast, when asked about the value placed on the different approaches, ABPM was the diagnostic tool most valued by physicians, particularly specialists (80% overall; 63% of GPs, 100% of cardiologists and 90% of nephrologists). Clinical BP was used (valued) less: 40% (42%) overall, 57% (53%) for GPs, 25% (25%) for cardiologists and 29% (40%) for nephrologists.

Hypertension diagnosis

Almost half of all physicians surveyed did not adhere to the BP cutoff recommended by most frequently used international guidelines for diagnosing hypertension using HBPM (>135/85 mmHg), instead using the higher clinic BP cutoff of >140/90 mmHg (Figure 2). Specialists were more likely to use the >135/85 mmHg cutoff when diagnosing hypertension using ABPM, although the proportion using the most common guideline-mandated value was still quite low (≤30%) and the higher cutoff value was still used by more than one-third of GPs and cardiologists (Figure 2).

Hypertension management

Treatment approaches used by physicians varied by specialty and patient group. Initiation of antihypertensive monotherapy was most common in younger patients (age 40–60 years), reported by 74% of GPs, 62% of cardiologists and 52% of nephrologists (66% overall). For older patients, rates of monotherapy initiation were 52%, 44% and 32%, respectively (46% overall). For patients with diabetes or kidney disease, cardiologists were more likely to initiate treatment with combination therapy (61% and 68%, respectively), while combination therapy was most favored by nephrologists in these comorbidity patients (78% and 81%, respectively).

For single-agent antihypertensive therapy, choice of agent depended largely on patient characteristics, but there were also some differences between specialties (Figure 3). Diuretics were most commonly used in older patients while those with diabetes or kidney disease most often got an ACEI or ARB (Figure 3). An ARB plus a CCB was the most commonly used drug combination across all patient groups; 58% of younger patients, 49% of older patients, 45% of those with diabetes mellitus and 41% of kidney disease patients received this combination therapy. In terms of managing BPV, the most common strategies were administration of antihypertensive medication more than once a day (67% of physicians) or use of combination antihypertensives (65%).

Reported targets for initiating antihypertensive drug therapy varied by patient group, with the higher value of >140/90 mmHg used by the majority of physicians for

Figure 1 Proportion of physicians considering different factors as part of BPV.

Abbreviation: BPV, blood pressure variability.
patients aged 40–60 and >60 years, while a lower target (>130/80 mmHg) tended to be used more often for patients with diabetes and, in particular, kidney disease (Figure 4).

The proportion of treated patients reported to achieve target BP differed between specialties and patient groups. For patients aged 40–60 years, rates were 81% overall, 83% for GPs, 83% for cardiologists and 69% for nephrologists. Corresponding values for patients aged >60 years were 70%, 73%, 72% and 58%, and for patients with diabetes were 72%, 74%, 76% and 56%. Kidney disease patients had the lowest rates of target BP achievement (66% overall, 68% for GPs and cardiologists and 57% for nephrologists). For all patient subgroups, those seen by a nephrologist were less likely to achieve target BP compared with other specialties.

The JNC8 guidelines were most likely to be used by physicians in our survey, but nearly three-quarters of GPs still reported using the Singapore MOH guidelines, which are not current and have been withdrawn (Table 3).

Figure 2 Proportion of physicians (overall and by specialty) using different BP cutoff values to diagnose hypertension using HBPM and ABPM (a cutoff of >135/85 mmHg is the one recommended in most guidelines).

**Abbreviations:** ABPM, ambulatory BP monitoring; BP, blood pressure; GPs, general practitioners; HBPM, home BP monitoring.

Figure 3 Drug use by patients managed using antihypertensive monotherapy.

**Abbreviations:** ACEI, angiotensin-converting enzyme inhibitor; ARBs, angiotensin receptor blockers; BB FDC, beta-blockers fixed dose combination; Cardio, cardiologists; CCBs, calcium channel blockers; GPs, general practitioners; Nephro, nephrologists.
Blood pressure variability management in Singapore

Challenges and barriers
The top 4 challenges for estimating BPV cited by physicians were patient refusal of ABPM (48%) or HBPM (47%), challenges in diagnosis (43%) and lack of compliance (43%). Affordability (35%) and lack of resources (e.g., equipment; 33%) were fifth and sixth on the list, while other factors (including lack of guideline recommendation, lack of time for follow-up, lack of knowledge on BPV and lack of internal support for BPV) were each cited by <30% of physicians. When asked about solutions to these barriers, provision of subsidies to support patient access to ABPM or HBPM was the most common answer (63% and 60% of physicians, respectively). Approximately half of all physicians felt that patient education on HBPM and BPV and provision of resources to facilitate the diagnosis of BPV would also be helpful.

Training needs
The majority of physicians (n=49; 82%) stated that they had not attended any training courses on BPV; 27% of GPs, 5% of cardiologists and 20% of nephrologists had attended training on BPV. When asked if they would like to attend training courses on BPV regularly, 87% of GPs, 55% of cardiologists and 100% of nephrologists responded affirmatively. The preferred course frequency was annual, and most said that their preferred training format was expert lectures, although cardiologists and nephrologists also expressed interest in case discussions. In terms of the topics that should be covered in training, the most popular across all specialties was “diagnosis and evaluation of BPV,” followed by “medical treatment of BPV” and “interpretation of ABPM;” nephrologists expressed a specific interest in “treatment for patients with complication/comorbidity.”

Discussion
Based on the results of this survey, physicians in Singapore reported a wide variety of preferences, beliefs and practices for the management of hypertension and BPV. The current absence of updated local guidelines resulted in physicians referring to several different international guidelines, but
the proportion using common recommendations was low. Physicians also identified important training needs around BPV, especially its diagnosis and evaluation.

Our finding that a low proportion of physicians followed hypertension treatment guidelines is in line with previous data. When looking at the adherence of US-based family medicine physicians to the Seventh Joint National Committee (JNC7) guidelines for managing patients with uncontrolled BP, the reported overall adherence rate was 53.5%, with no significant improvement over time. Almost half of all physicians in our survey used the higher clinic BP cutoff (>140/90 mmHg) to diagnose hypertension based on HBPM, for which a lower cutoff is recommended (>135/85 mmHg). Both the National Institute for Health and Care Excellence (NICE) and Japanese Society of Hypertension (JSH) guidelines specify the lower value for diagnosis based on HBPM, but these guidelines were the main source of information for only a minority of physicians in our survey, with more clinicians using the JNC8 and ESC/ESH guidelines, and also the withdrawn Singapore MOH guidelines. Use of the withdrawn local guidelines was highest among GPs (73%) and lower among cardiologists (35%) and nephrologists (30%). The reasons behind this difference are unknown, but it may reflect greater exposure to international guidelines for specialists. Another potential contributing factor to differences between GPs and specialists could be that GPs have to deal with a greater variety of diseases than specialists. As a result, GPs may lack in-depth knowledge of hypertension compared with specialists who have an expert therapeutic focus.

In terms of drug therapy, monotherapy was most often used for younger patients in our survey. Initiation of antihypertensive therapy with a single agent is consistent with guideline recommendations, with first-line combination therapy reserved for those with markedly elevated BP (Table 1). Physicians from Singapore often used diuretic monotherapy in elderly patients and ARB monotherapy in young patients, although these choices are not specifically endorsed by any guidelines. Starting antihypertensive therapy with a combination regimen was relatively common in our survey, particularly among cardiologists and nephrologists. However, this may reflect the fact that specialists are more likely to treat patients with comorbid diseases or those who have already failed on antihypertensive monotherapy. The survey questions related to hypertension in general and did not differentiate between a new diagnosis of hypertension by GPs or specialists and management of hypertension by specialists after GP referral. Treatment approaches may be different in these 2 settings, and the inability to categorize our results based on this differentiation is a limitation of the study.

The survey responses do concur with available guidelines concerning lower BP targets for patients with CKD. However, physicians reported that these lower targets were not achieved in one-third of those with kidney disease treated with antihypertensives. Interestingly, nephrologists noted that BP control was less likely in CKD patients. Recent Singapore data from stable CKD patients also suggested that reaching BP targets is difficult.

While the importance of treating hypertension is universally accepted, the optimal SBP target continues to be a topic of heated debate. The Systolic Blood Pressure Intervention Trial (SPRINT) reported a significantly lower risk of cardiovascular disease outcomes by targeting SBP <120 mmHg compared with <140 mmHg in patients with hypertension and high cardiovascular risk. However, the SPRINT excluded some subpopulations of hypertensive patients, including those with diabetes or prior stroke, aged <50 years and at lower cardiovascular risk. SPRINT findings support a lower SBP target than currently recommended for the elderly. However, data from the study may indicate the possibility of permanent renal injury due to intensive BP-lowering treatment because participants without CKD at baseline who were in the intensive group had a significantly higher rate of incident CKD (≥30% reduction in estimated glomerular filtration rate) compared with the standard treatment group. Furthermore, SPRINT excluded patients with diabetes and the results of the Action to Control Cardiovascular Risk in Diabetes Blood Pressure (ACCORD BP) trial, which used the same SBP target as SPRINT in a diabetic population, were confounded due to intensive glycemic control. In addition, there may be an intermediate SBP target at which the protective effect is greater than at the lowest extreme (which may avoid a potential J-curve phenomenon). However, this cannot be determined from the 2-group design used in SPRINT. The ongoing Optimal Blood Pressure and CholesterolTargets for Preventing Recurrent Stroke in Hypertensives (ESH-CHL-SHOT) trial is exploring the protective effect of 3 different SBP treatment targets in patients with a history of stroke, including those with diabetes and will hopefully provide more insight into optimal SBP targets during antihypertensive therapy. Finally, caution should be exercised when extrapolating BP values obtained using unattended automated measurements in SPRINT to those obtained in usual clinical practice, which may be higher by up to 10 mmHg.

It has been suggested that effective management of BPV could contribute to both “precision medicine” (a treatment...
morning BP is the first important step in achieving “perfect
recognize the significance of BPV.8,10 Morning hypertension,
evening hypertension, nocturnal hypertension, nocturnal dip-
ing and the morning surge are types of BPV phenotypes.10,39
Most physicians in our survey regarded only morning BP
surge and diagnosis of white-coat hypertension as part of
BPV, although more nephrologists regarded nocturnal dipping
as BPV compared with other specialties. Asians show greater
morning BP surges than Westerners and the curve associat-
ing BP and cardiovascular event risk is steeper.40 Controlling
morning BP is the first important step in achieving “perfect
24-hour BP control” in treated patients with hypertension.39
This is because the risk of cardiovascular events is highest in
the morning, coinciding with trough levels of BP-lowering
medication.39 It appears that the control of BPV is the most
important factor, regardless of how this is achieved.

The biggest challenge in determining and monitoring
BPV for Singapore-based physicians was patient refusal of
ABPM or HBPM (almost half of all patients for both
approaches). Better understanding may help physicians
explain BPV and its assessment to patients, and to appro-
priately support patients through the ABPM or HBPM
process. In a US-based survey, physician knowledge about
the diagnosis and management of hypertension based on
JNC7 guidelines was poor (only 51.2% had average baseline
knowledge of 6 key concepts).41 However, completion of an
online training module based on the guidelines significantly
improved knowledge across all topics,41 suggesting that train-
ing can improve knowledge. These issues were reflected in
our data showing that a majority of physicians would attend
regular training on BPV, and almost half believed that patient
education on HBPM and BPV would be useful. Affordability
of BPV assessment was seen as another barrier to use of
ABPM and HBPM by approximately half of the physicians
in our survey, who also stated that subsidies for the use of
ABPM and HBPM were important for overcoming barriers
to the use of these assessment tools.

While this study provides useful local data on current
diagnosis and management of hypertension and awareness of
BPV, there are a number of limitations that need to be taken
into account when interpreting our results. The overall survey
response rate was 40%, meaning that the results are prone
to nonresponder bias. Study data may not represent the total
physician population in Singapore, because the subgroup
that declined to participate may have responded differently
to specific questions or sections of the survey. The study
results are affected by limitations associated with self-report,
including common method variance and the potential for
physicians to interpret questions in different ways. We also
rely on physician recall, which may not always be completely
accurate (e.g., BP control rates) or reflect actual clinical
practice or outcomes.

Conclusion
Physician diagnosis and management of hypertension in
Singapore often varied from current international guideline
recommendations. In addition, there was a gap in knowledge
about BPV and its contribution to mortality. Physicians also
acknowledged deficits in their understanding and manage-
ment of BPV, accepting the need for training.

Acknowledgments
The authors would like to thank the management and staff of
Kantar Health, Singapore, for their efforts in screening the
respondents and carrying out interviews with the eligible
respondents. This study was funded by Pfizer, Singapore.
Editorial and medical writing support was provided by Nicola
Ryan, independent medical writer, funded by Pfizer.

Author contributions
Dr Sajita Setia and Dr K Kannan Subramaniam were involved
in conception, design, analysis and interpretation of data.
Professor Boon Wee Teo and Professor Jam Chin Tay were
involved in analysis and interpretation of data. All authors
were involved in the preparation of the manuscript, revising
it for important intellectual content and final approval before
submitting for publication.

Disclosure
Dr Sajita Setia and Dr K Kannan Subramaniam are employees
of Pfizer. Professor Jam Chin Tay has received advisory board
and consultant honoraria from Pfizer. The authors report no
other conflicts of interest in this work.

References
1. World Health Organization [webpage on the Internet]. Global Health
www.who.int/gho/ncd/risk_factors/blood_pressure_prevalence_text/
Killer, Global Public Health Crisis; 2013. Available from: http://ish-


