Varenicline for smoking cessation: a narrative review of efficacy, adverse effects, use in at-risk populations, and adherence

Michael V Burke
J Taylor Hays
Jon O Ebbert
Mayo Clinic, Rochester, MN, USA

Abstract: Treating tobacco dependence is the most effective way to reduce tobacco-related death and disability. Counseling and pharmacotherapy have been shown to increase tobacco abstinence rates among smokers. Varenicline is the most effective monotherapy treatment for tobacco dependence; however, it is prescribed less often than indicated, and adherence is less than optimal. We conducted a literature review of the development, efficacy, safety, contraindications, and adverse effects of varenicline; including reviewing data regarding combination therapy, extended duration, and patient adherence. Varenicline was developed to work specifically on the factors that underlie nicotine addiction. Phase II and Phase III trials established dosing, safety profiles, and efficacy. Postmarketing research raised concerns about neuropsychiatric and cardiac effects, resulting in warning labels being added and modified to encourage discussions with patients weighing the risks and benefits. While more research is needed, evidence is strong that varenicline is safe and effective in treating tobacco dependence among people who are at higher risk for neuropsychiatric symptoms and cardiovascular disease. The effectiveness of varenicline can be improved by taking it in combination with other medications, enhancing patient adherence and extending the duration of treatment.

Keywords: tobacco use, tobacco use cessation, treatment, medication adherence, drug therapy, safety

Introduction
Smoking causes nearly one in every five deaths in the US.1 Globally, annual tobacco-related deaths will increase from 6 million in 2010 to 10 million by 2040.2 Individuals who stop smoking live longer with fewer tobacco-related diseases. Elderly people can prevent more adverse cardiovascular outcomes by stopping smoking than with any other preventive treatment including aspirin, statins, exercise, or diet.3 Smoking cessation improves health outcomes for surgical patients and patients with diabetes or psychiatric comorbidities.4-8

Tobacco dependence treatments are effective in helping people stop smoking.9 The most effective interventions consist of both medication and counseling.10,11 The US Food and Drug Administration (FDA) has approved seven medications for helping people stop smoking: five nicotine replacement medications (patch, gum, lozenge, inhaler, and nasal spray), varenicline, and bupropion.9 Nicotine replacement medications are all equally efficacious for improving smoking abstinence rates in comparison with each other and have comparable efficacy compared with bupropion. Nicotine replacement therapy (NRT) used in combination (eg, patch + gum or patch + nasal spray) improve abstinence outcomes compared with single NRT.12,13
Varenicline is a nonnicotine medication designed specifically for the treatment of tobacco use disorder, and the most efficacious single agent for abstinence outcomes. However, varenicline is underutilized, in part because prescribers may weigh the potential adverse effects as more salient than the potential benefits from varenicline for treating tobacco use disorder.\textsuperscript{14,15}

In this article, we will discuss our review of the literature by describing the development, mechanism of action, and key clinical trials used for regulatory approval of varenicline. We reviewed postmarketing concerns about adverse effects from varenicline, particularly the increased risk for neuropsychiatric and cardiovascular symptoms and current research on the use of varenicline with patients at risk for psychiatric adverse effects and cardiovascular events. Finally, we reviewed studies evaluating outcomes from combining varenicline with another tobacco treatment medication, and studies evaluating the impact of adherence on abstinence.

Methods
We conducted a literature review using “varenicline” as the primary search term and “development”, “clinical trial”, “adverse events”, “contraindications”, “cardiovascular symptoms”, “mental health”, “neuropsychiatric symptoms”, “combination therapy”, and “adherence” as companion terms. We reviewed PubMed abstracts from January 1966 through December 2015 and selected unique clinical trials and review studies relevant to the objectives of this review and summarized the studies in narrative.

Results
Varenicline mechanism of action
Nicotine is primarily responsible for the reinforcement, tolerance, withdrawal symptoms, and compulsive use that characterizes tobacco use disorder; however, it is not the direct cause of the health problems attributable to tobacco use, as demonstrated in both animal and human studies. Inhaled cigarette smoke delivers nicotine rapidly to the brain where it binds to nicotinic acetylcholine receptors (nAChR), releasing various neurotransmitters. Twelve types of subunits of nAChR have been identified in the mammalian brain, with the effect of nicotine occupying specific receptors dependent upon a number of factors including location, type, and function of the neuronal circuit.\textsuperscript{16,17} Nicotine binding to nAChR \(\alpha_4\beta_2\) receptor sites in the mesolimbic and mesocortical pathway, activates circuits that produce dopamine, a neurotransmitter that regulates conditioned learning and reward-motivated behavior.\textsuperscript{17,18} Upregulation of these receptors, adaptation, and sensitization lead to the compulsive use of nicotine to maintain homeostasis, all of which make the \(\alpha_4\beta_2\) receptor an effective pharmacologic target.\textsuperscript{17,19}

The development of varenicline was, in part, based upon the structure and function of cytisine, a naturally occurring insecticide.\textsuperscript{20,21} Cytisine is found in a number of different plants, with high amounts found in the leaves and seeds of \textit{Cytisus laburnum} (golden rain tree). In place of tobacco, soldiers smoked leaves of this tree during World War II. Cytisine has subsequently been marketed for 40 years in Eastern Europe for smoking cessation under the trade name Tabex\textsuperscript{®}, but is not currently approved for use outside of Eastern Europe. A review and meta-analysis of seven controlled trials concluded that cytisine has smoking cessation efficacy comparable to other drugs currently available in the US.\textsuperscript{22} Another review described the medication as promising and the efficacy for the treatment of tobacco dependence as modest.\textsuperscript{23}

Both varenicline and cytisine target the \(\alpha_4\beta_2\) receptor.\textsuperscript{20,21} In vitro and in vivo animal studies found that cytisine has a lower affinity for the \(\alpha_4\beta_2\) compared to its affinity to other nAChR receptors.\textsuperscript{24} Varenicline was developed to improve binding to the \(\alpha_4\beta_2\) receptor to enhance efficacy for smoking cessation.\textsuperscript{21} Animal studies demonstrate that varenicline has a greater affinity for the \(\alpha_4\beta_2\) receptor than cytisine, and that it stimulates dopamine release.\textsuperscript{21} Binding of the partial agonist varenicline to the \(\alpha_4\beta_2\) receptor results in a dopamine release that is half of that released by the pure agonist nicotine. Varenicline reduces nicotine seeking and intake in nicotine-addicted rats; however, it does not cause upregulation and sensitization of nAChR, providing a rationale for its use as a smoking cessation treatment.\textsuperscript{25–27} Because of its relatively long half-life, compared with nicotine, varenicline also acts as an antagonist, blocking the occupied receptors from additional stimulation from nicotine.\textsuperscript{27,28} Varenicline is minimally metabolized, with >90% being excreted unchanged in the urine in both animals and humans. Varenicline has no known clinically important drug–drug interactions.\textsuperscript{29}

Dosing studies
To determine dosing and tolerability of varenicline in humans, a clinical trial was conducted randomizing nonsmoking subjects to receive escalating doses of either varenicline or placebo.\textsuperscript{28} Doses were administered in the morning and evening under fasting and nonfasting conditions. A maximum daily dose of up to 3.0 mg for smokers and 1.0 mg for nonsmokers was found to be the recommended upper limits due to frequent nausea and vomiting at
higher doses. The pharmacokinetics were not affected by food, time of dosing, or smoking status.

Another study to determine optimal dosing was designed as a double-blind study with a self-regulated flexible dosing schedule. Smokers motivated to quit (N=320) were randomized to receive either varenicline or placebo for 12 weeks. After both groups were titrated to the typical target dose of 2.0 mg per day during week 1, they were instructed to use between 0.5 and 2.0 mg per day for weeks 2–12, using the dose that they believed best balanced adverse effects and therapeutic effects. Superior 4-week continuous abstinence rates were observed in the varenicline treated group at weeks 7, 12, 24, and 52. Adherence in both groups was high, although the varenicline group tapered dosage over time compared with placebo. The varenicline group used an average daily dose of 1.3 mg compared to 1.6 mg in the placebo group. The self-titrated dosing was safe and efficacious for smoking cessation in comparison with placebo, and resulted in less nausea than typically seen in other clinical trials of varenicline.

Phase II studies
To further establish the safety, dosing, and efficacy of varenicline, two multicenter, randomized, double-blind, placebo-controlled Phase II clinical trials were conducted in cigarette smokers.

One study enrolled 638 cigarette smokers randomly assigned to varenicline (0.3 mg daily, 1.0 mg daily, 1.0 mg twice daily), bupropion-SR (150 mg twice daily), or placebo for 7 weeks. Short-term smoking abstinence rates were defined as the proportion of subjects achieving continuous 28-day smoking abstinence any time in the treatment period. A dose–response relationship for varenicline was observed for continuous abstinence rates for 1.0 mg once daily (37.3%, \( P<0.001 \)) and 1.0 mg twice daily (48%, \( P<0.001 \)) significantly greater than placebo (17.1%). Varenicline consistently reduced craving scores and measures of smoking satisfaction and enjoyment throughout 6 weeks of treatment.

The second study randomized 647 smokers to varenicline (0.5 mg twice daily, 1.0 mg twice daily) or to placebo for 12 weeks. Subgroups received either the full dose initially or titrated to the full dose over 1 week. Varenicline significantly increased continuous abstinence compared with the placebo, week 4 to week 7, and in the 9- to 12-week period. Nonsignificant differences were observed between the different dosing and titration subgroups. Varenicline significantly reduced the urge to smoke in all groups and reduced the reinforcing effects of cigarette smoke among those continuing to smoke. Titration resulted in less nausea compared with the nontitrated groups.

Both studies reported higher rates of nausea, abnormal dreams, taste perversion, flatulence, constipation, and headache with varenicline compared with the placebo group. No differences were observed in discontinuation rates due to adverse events. The 12-week study found that nausea was dose-dependent, but less so in the subgroup that was titrated to the target dose.

Phase III studies
The FDA approved varenicline for use beginning in 2006, after three large Phase III trials determined the drug to be safe and efficacious. Two of the three trials were identical in design and compared varenicline with bupropion and placebo, each for 12 weeks with a 40-week nontreatment follow-up. The third trial was designed to test the effect on relapse rate by extending use of varenicline from 12 to 24 weeks.

The two trials comparing varenicline, bupropion, and placebo were randomized, double-blind, multicenter trials. The primary outcome was 4 weeks continuous abstinence at 12 weeks. Both studies had similarly significant results with 44% abstinence in the varenicline group compared with 30% in the bupropion group, and 18% in the placebo group. At 1 year, 22%–23% of smokers remained abstinent in the varenicline group compared to 15%–16% in the bupropion group, and 8%–10% in the placebo group. Interestingly, both studies demonstrated a steadily increasing 7-day point prevalence smoking abstinence rate from quit day through week 8, suggesting a cumulative effect over time on smoking abstinence with varenicline.

The third Phase III trial recruited and treated 1,927 smokers for 12 weeks with open-label varenicline, 1.0 mg twice per day. Sixty-three percent (n=1,210) of smokers who were abstinent at 12 weeks were randomized to a double-blind study period with an additional 12 weeks varenicline or placebo. Smoking abstinence from weeks 12 to 24 were significantly higher in the varenicline group compared to placebo (70% vs 49.6%; odds ratio [OR] 2.48; \( P<0.001 \)); this difference persisted at 1 year (43.6% vs 36.9%; OR 1.34; \( P=0.02 \)).

Phase III trial adverse events
Three large randomized control trials demonstrated that varenicline is safe at the 1.0 mg dosage twice per day. The most common adverse event was nausea reported by 29%–30% of participants. Nausea was usually described as
mild or moderate; the rate of treatment discontinuation due to nausea was only 2.5%. The other common adverse events were headache, insomnia, and vivid dreams. In the relapse prevention trial during weeks 13–24, adverse events were similar between the varenicline and placebo groups.\(^{35}\) Only 1.2% of patients reported nausea as an adverse event during the additional 12 weeks.

### Conclusions from Phase II and Phase III studies

Studies confirmed that varenicline is more efficacious than bupropion for smoking cessation. Extending the use of varenicline from 12 to 24 weeks reduces relapse and improves smoking cessation outcomes. The overall safety and tolerability of varenicline in these studies is excellent. The FDA approved the use of varenicline in 2006 based upon the results of these Phase II and Phase III trials.

### Adverse events and FDA warnings

In 2009, the FDA mandated a boxed label warning for both varenicline and bupropion about possible serious neuropsychiatric side effects based upon postmarketing surveillance. The warning stated that reports of changes in behavior (hostility, agitation, depressed mood, and suicidal thoughts or actions) had been associated with use of varenicline and bupropion.

A pooled analysis including ten completed randomized clinical trials was conducted to evaluate associations between varenicline and neuropsychiatric events.\(^{36}\) The studies included 3,091 participants receiving at least one dose of varenicline and 2,005 participants who received placebo for 6, 12, or 52 weeks. No difference in psychiatric disorders was reported between the two groups. The varenicline group reported more sleep disturbances.

The FDA sponsored two retrospective cohort studies to explore the relationship between varenicline and neuropsychiatric events.\(^{37,38}\) One study by the Department of Veterans’ Affairs examined the number of psychiatric hospitalizations in 14,131 varenicline users versus an equal number using NRT 30 days after the medication was prescribed. The investigation yielded no statistical difference between the groups. A second study conducted by the Department of Defense matched 10,814 varenicline users with NRT users and also observed no difference in psychiatric hospitalizations between the groups. The FDA reviewed this evidence in 2011 and determined that it was insufficient to remove the labeled warning as the above studies limited adverse events to hospitalizations only.\(^{37}\)

To further explore this issue, Gibbons and Mann\(^{39}\) re-analyzed data from 17 studies conducted by Pfizer that included 8,027 participants who used varenicline. Of these, 1,004 participants had preexisting psychiatric disorders. The analysis found that varenicline significantly increased nausea but not depression, agitation, or suicidal thoughts or events. A recent meta-analysis of 39 randomized control trials, comprising 10,761 participants, observed no increased risk of suicide, suicide attempt or ideation, depression, or death in the 5,817 treated with varenicline, compared with the 4,944 participants taking the placebo.\(^{40}\) The FDA is continuing to evaluate ongoing reports of adverse effects, but is waiting for the results of a large safety trial specifically designed to evaluate neuropsychiatric events as outcomes.\(^{37}\)

In 2012, the FDA issued an updated Drug Safety Communication warning for cardiovascular risk in smokers treated with varenicline.\(^{41}\) A meta-analysis of 14 trials did find an increased risk of serious cardiovascular events associated with varenicline use.\(^{42}\) However, this study was limited by the small number of events in both the varenicline- and placebo-treated groups, as well as the fact that many of the events occurred after the varenicline had been discontinued.\(^{43}\) A subsequent review and meta-analysis of 22 trials found no increase in cardiovascular events among varenicline users when including events that occurred during or within 30 days of varenicline administration.\(^{44}\) A network meta-analysis, including 18 randomized clinical trials of varenicline, showed no increased cardiovascular risk with the use of varenicline.\(^{45}\)

### Varenicline in patients with psychiatric conditions

A study of outpatients with stable schizophrenia was conducted to prospectively assess psychiatric symptoms, adverse events, and smoking outcomes during treatment with varenicline.\(^{46}\) One hundred and twelve outpatients who smoked >10 cigarettes per day were provided cognitive behavioral counseling and open label varenicline 0.5 mg/day for 3 days, 0.5 mg twice per day for 3 days and then 1.0 mg twice per day for 11 weeks. Psychiatric symptoms were assessed for the 1 month period prior to the target quit date (week 4) and 2 months after. From baseline to week 12, psychiatric symptoms improved, including ratings of psychotic symptoms, depression, and nicotine withdrawal. At week 12, the 14-day continuous abstinence was 47.3%.

Because relapse to smoking is common in smokers with serious mental illness, a study was conducted to determine if extended use of varenicline would prolong abstinence in...
smokers diagnosed with schizophrenia and bipolar disease.\textsuperscript{47} At the end of 12 weeks of open label varenicline among study participants with schizophrenia or bipolar disorder, 87 participants who had abstained from smoking were randomized to receive counseling and varenicline (1.0 mg twice per day) or counseling and placebo for an additional 40 weeks. At the end of the 52-week treatment phase, 60% were abstinent in the varenicline group compared with 19% in the placebo group (OR, 6.2; 95% confidence interval [CI], 2.2–19.2; \textit{P}<0.001). No differences were observed in psychiatric symptom ratings or psychiatric adverse events between the two groups.

**Combination therapy with varenicline**

A number of studies have observed that combining varenicline with other smoking cessation medications can increase abstinence rates compared with varenicline alone. Koegelenberg et al\textsuperscript{48} observed that combination therapy with the nicotine patch and varenicline improved smoking abstinence rates when compared with varenicline alone. In this study, 435 smokers who smoked >20 cigarettes per day were randomized to varenicline and a 15 mg nicotine patch or varenicline and a placebo patch. The nicotine patch was started 2 weeks prior to the quit date and varenicline 1 week prior; the medication was continued for another 12 weeks. The combination therapy group had higher 4-week continuous abstinence smoking rates at the end of treatment (55.4\% vs 40.9\%; OR 1.85; 95\% CI 1.19–2.89; \textit{P}=0.007) and at 24 weeks (49.0\% vs 32.6\%; OR 1.98; 95\% CI 1.25–3.14; \textit{P}=0.002), than the monotherapy group.

In another study of combination therapy with varenicline and the 21 mg nicotine patch, combination therapy did not increase smoking abstinence rates compared to varenicline alone.\textsuperscript{49} In this randomized study of 341 smokers, participants started the nicotine patch at a quit date 1 week after the participants began a varenicline titration. No significant differences were observed between the groups in prolonged abstinence or 7-day point prevalence abstinence at weeks 8, 12, and 24. A subgroup analysis of this study observed that participants smoking >29 cigarettes per day were more likely to be abstinent from smoking at 12 weeks (OR 1.39; 95\% CI 1.2–2.5) and 24 weeks (OR 1.46; 95\% CI 1.2–2.8) if they received combination therapy.

The efficacy of combination therapy with varenicline and bupropion for smoking cessation has been evaluated. In another study, 506 smokers were randomized to 12 weeks of treatment with varenicline + bupropion versus varenicline alone.\textsuperscript{50} The primary outcome was carbon monoxide-confirmed 7-day point prevalence abstinence at weeks 12, 26, and 52; differences between the two groups were not significant. A subgroup analysis observed that participants who smoked >20 cigarettes per day (or had higher nicotine dependence) and received combination therapy had significantly higher rates of prolonged smoking abstinence outcomes at 3, 6, and 12 months.

**Varenicline for smoking reduction**

Most smokers want to quit, but many are not ready to set a quit date at the time they are seen in the clinic. Varenicline may be effective in helping those smokers to reduce their tobacco use and eventually stop smoking. In a study enrolling smokers who had no intention to quit in the next 30 days but were willing to reduce their smoking, 1,510 smokers were randomized to varenicline or placebo.\textsuperscript{51} Medications were continued to week 24 and subjects were followed to week 52. Participants were instructed to reduce smoking by 50% by week 4, 75% by week 8, and to attempt to quit by week 12. From weeks 15–24, 32.1\% of those in the varenicline group were biochemically confirmed to have been continuously abistent, compared with 6.9\% in the placebo group (risk difference, 25.2\%; 95\% CI, 21.4–29.0; relative risk, 4.6; 95\% CI, 3.5–6.1). From weeks 21–52, 27\% of the varenicline group remained abstinent compared to 9\% of the placebo group (risk difference, 17.1\%; 95\% CI, 13.3–20.9; relative risk, 2.7; 95\% CI, 2.1–3.5).

**Adherence**

Better adherence to varenicline improves outcomes but adherence is often suboptimal.\textsuperscript{52} Suehs et al\textsuperscript{53} retrospectively evaluated pharmacy claims data to examine the relationship between out-of-pocket expenses and varenicline utilization. Adherence was calculated based upon medications dispensed as covered for up to 12 weeks after initial coverage. The mean treatment duration was 50.8 days. Greater varenicline out-of-pocket expense was significantly associated with lower days of varenicline use and lower odds of receiving a refill. The authors concluded that among Medicare beneficiaries, newly beginning varenicline, adherence was suboptimal and lower adherence and lower odds of refilling were associated with higher out-of-pocket costs.\textsuperscript{53}

Liberman et al\textsuperscript{54} retrospectively studied patients enrolled in a primary care setting – private health plan to examine adherence to varenicline. Of the 1,477 patients who had received a prescription for varenicline and had a subsequent follow-up within 12 months, 823 (55.7\%) never initiated varenicline. Of the 654 patients who initiated varenicline, 359 (54.9\%) completed a full 12-week course of therapy.
and 295 (45.1%) were partially adherent. There were no significant differences in abstinence outcomes between the partially adherent and the nonadherent patients (27.8% and 31.2%, respectively). Outcomes among patients who were fully adherent were significantly better at 50.7%.34

There are promising interventions to improve adherence to tobacco dependence treatments, although more research is needed.35 A small study of adherence to varenicline among African American smokers found that adherence could be improved with increased and targeted counseling support.36

**Conclusion**

Tobacco dependence is the leading cause of preventable death in the US. Counseling and medications can help many patients to achieve abstinence. Varenicline is the most effective single agent for treating tobacco use disorder, however, it continues to be prescribed less often than indicated.

Clinical trials have consistently demonstrated that varenicline is a safe and effective agent for smoking cessation. Evidence supports that varenicline can be used safely by a wide variety of patients and is not contraindicated for people with mental health problems or cardiovascular disease; although patients and providers should determine varenicline prescription only after a discussion about the potential risks and benefits.

The efficacy of varenicline can be improved by combining it with NRT and bupropion, especially for people who are more heavily dependent. Extended use of varenicline can improve abstinence outcomes. Adherence improves outcomes and discussions with patients can improve adherence.

**Disclosure**

Dr Burke has provided continuing medical education lectures supported by Pfizer, most recently in 2011. Dr Ebbert reports research grant support from Pfizer. Dr Hays reports research grant support from Pfizer. The authors report no other conflicts of interest in this work.

**References**


