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#### ORIGINAL RESEARCH

# Determining the rate of follow-up after hospital emergency department visits for dental conditions

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**Background:** Emergency department (ED) visits for dental reasons continue to impact EDs nationwide. This investigation determined the rate of follow-up in an emergency dental clinic (EDC) after hospital ED visits for nontraumatic dental conditions.

**Methods:** This prospective investigation reports the number of patients who presented to an ED for nontraumatic dental conditions and the rate of follow-up at an EDC. Upon ED discharge, patients were provided instructions to follow-up for low-cost care at the EDC. Telephone contact was attempted following failed referrals. Descriptive statistics were reported for comparing referral sources and demographic trends.

**Results:** Two hundred and forty-seven referrals were made and 31% followed up for definitive treatment at the EDC. More referrals were made on weekends than on weekdays. Failed referrals were unreachable by telephone in 75% of cases. Tooth extraction was the most common treatment rendered in the EDC. Of the ED patients who accessed EDC care, 14% became comprehensive patients in the EDC's regular dental clinic.

**Conclusion:** Less than one-third of ED referrals to the EDC followed up for definitive care when provided an opportunity to do so, and 75% of referrals were unreachable by telephone in the week following the ED dental visit.

**Keywords:** emergencies, dental health services, health services accessibility, access to care, dental emergency treatment

## Introduction

An increasing number of individuals in the US have been utilizing hospital emergency departments (EDs) for their emergent and urgent dental care throughout the past 10 years.<sup>1-3</sup> When compared to ED visits for nondental reasons, a disproportionate number of dental patients come from low-income families and few have dental insurance;<sup>1-5</sup> the same groups of people also bear a greater burden of dental disease.<sup>6</sup>

ED dental visits rarely result in definitive care, with patients frequently receiving an antibiotic and/or pain medication.<sup>7</sup> When nondefinitive care is provided, patients often return to the ED with the same complaint, making two to eleven additional ED visits.<sup>8</sup> Additionally, dental care delivered in EDs is not cost-effective, and actually costs substantially more than what would be provided in a dental clinic, averaging nearly \$750 per ED dental patient in 2012.<sup>9</sup>

An increasing number of working age adults are being covered by Medicaid, which variably offers adult dental benefits and often lacks coverage for basic dental services.<sup>10</sup> The reimbursement rates for dental care delivered to Medicaid eligible patients has

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decreased in many states, and subsequently, there has been a concomitant reduction in the number of participating Medicaid providers.<sup>11</sup> Accordingly, hospital ED visits for dental reasons continue to be a problem.

Some EDs have successfully referred patients directly from the ED to an adjacent emergency dental clinic (EDC), reducing the number of dental-related ED visits the following year by 52% and the number of repeat visitors by 66%.<sup>12</sup> The inspiration for the present investigation was a response to an area hospital council's desire to divert high numbers of ED dental patients to a more appropriate source of care.

The objective of this investigation was to obtain a more thorough characterization of the patients using EDs for dental care. Specifically, this study aimed to determine the follow-up rate to an EDC after a dental-related ED visit, according to a recently implemented referral process.

## Materials and methods

A referral process was recently put into place as a standard of care from the university-based ED to the low-cost, universitybased EDC. The university-based ED was selected because of its proximity to the EDC. The EDC operates within the university's dental school which is adjacent to the university hospital. The EDC is a walk-in clinic and provides limited care to address emergent or urgent dental problems. In some cases, it serves as a referral source for comprehensive patient care at the dental school.

The referral process provides verbal instructions and a discharge pamphlet to all adult ED patients with a nontraumatic dental visit, whose chief complaint is dental pain or facial swelling. Treatment in the ED consists of prescription analgesics with or without an antibiotic, based on the clinical impressions of the treating physician. Instructions in the pamphlet explain how the patient can receive follow-up dental care at the EDC as well as a cost estimate for services required to address the ED-driven complaint. ED dental patients are given priority status as walk-in patients at the EDC, and next business day treatment is guaranteed as part of the referral. However, patients are expected to pay for the service or their insurance copayment. Additionally, data including name, age, ethnicity, sex, telephone number, and date of ED visit are faxed to the EDC upon discharge, as part of the standard referral.

On the EDC end of the referral, patients are followed to see who does and does not follow-up at the EDC within 24 hours of referral from the ED. For patients who do not follow-up within 24 hours, a telephone call is made by a trained EDC staff member following a standard script. The patients are reminded of the walk-in nature of the EDC and their priority status as an ED referral, as well as provided an opportunity to schedule an appointment if desired. If there is no response to the initial call, additional calls are made at days 3 and 7 following the referral date. If no response is obtained after three attempts, no further contact is attempted.

This prospective study tracked patients referred under this new referral process over a 6-month period (from June to December 2014). Inclusion criteria included all adults 18 years or older, who were referred to the EDC after seeking care for nontraumatic dental reasons at the hospital ED. A key assumption of the referral is that nontraumatic dental visits to a hospital ED involve some degree of dental pain. All study procedures were approved by the Ohio State University's Institutional Review Board. For the purpose of this study, consent was not obtained in the ED in order to minimize the influence on follow-up, since the primary interest was determining the number of patients who follow-up at the EDC on a nontraumatic dental complaint when provided an opportunity to do so.

Select investigators (BM and FGR) monitored the utilization of the EDC by those referred from the ED over the 6-month study period. These referrals were monitored for subsequent use of the university's comprehensive care dental clinics to determine whether or not patients presenting from the ED would seek to establish the university dental clinic as his/her regular source of dental care.

The study outcomes included the number of dental-related ED visits, the number of referred patients who followed up at the EDC for definitive treatment, the number of patients unable to be reached, and the referral patterns of ED presentation by day of the week and time of day.

Study data were collected using the web-based application REDCap (Research Electronic Data Capture), which allows electronic data collection and management.<sup>13</sup> Descriptive statistics were reported for the sample characteristics using R statistics software version 3.1.3 (R Foundation for Statistical Computing, Vienna, Austria).<sup>14</sup> Chi-squared analyses were used to determine demographic differences between the two referral sources.

#### Results

Over the 6-month study period, 247 referrals were made from the ED to the EDC. A total of 77 patients (31%) followed up for treatment at the EDC, when provided an opportunity to do so. Telephone contact could not be made with 75% of those who did not follow-up at the EDC (128/170). For those who could be reached by phone, 17% (7/42) stated they did not follow-up because they could not pay for services and 5% (2/42) confirmed that they sought treatment at a different dental facility.

Significantly more patients visited the ED on weekends and Mondays as compared to the rest of the week (P < 0.001) (Figure 1); however, this difference did not influence whether or not the patient followed up at the EDC (P=0.475).

### ED dental patients

Caucasians and African–Americans comprised 80% of the patient base presenting to the ED with a nontraumatic dental-related complaint (Table 1). The population presenting to the ED is generally young, with 20–39 year olds accounting for 68% of the patients. There was no sex predilection. Almost 70% of the patients had some form of dental insurance.

#### Follow-up care at EDC

The mean time elapsed from referral to follow-up at the EDC was 1.7 days (standard deviation = 2.1). Caucasians and African–Americans accounted for 84% of the referrals who followed up for definitive care at the EDC. Two-thirds of the follow-ups were from those aged between 20 and 39, and just over half of them were male (Table 1). While 77 presented for follow-up care, only 70 completed the visit with treatment rendered. The remaining seven preferred not to receive treatment due to costs or extended wait times.

Total care billed in the EDC was \$11,415, which excluded one bill totaling more than \$3,000 for the placement of extraoral drains in three separate anatomic spaces. The average cost per EDC visit was \$163.07, and the most commonly billed procedures were examinations (n=74), extractions (n=51 simple, 15 surgical), incision and drainage (n=13), and pulpal debridement (n=10). These 70 patients averaged 2.7 total visits (range: 0–10) to the university's comprehensive dental clinic after being treated in the EDC. Of the 77 who followed up, eleven established the university dental clinics as his or her dental home (14%).

## Discussion

The Dental Quality Alliance has proposed measures to assess the quality of dental care, and one of these is follow-up after an emergency dental visit.<sup>15</sup> The present study suggests that this particular quality measure may suffer when the population using an ED for nontraumatic dental reasons cannot be contacted to encourage or ensure follow-up after the ED visit. In general, it seems difficult to find ways to include dental treatments into accountable care organizations (ACO) where payments to providers are reflected by the quality measures they achieve. However, some organizations – in Iowa, Minnesota, Ohio, California, and Oregon – have found a way to make it work, and applying the ACO model of care delivery for dentistry in other states bears consideration moving forward.<sup>16</sup>

The most significant finding of this study was the EDC's inability to contact ED referral patients who did not seek follow-up care at the EDC. Of those who did not follow-up, 75% could not be contacted via telephone in three attempts. Considering that the existing referral process was designed to divert ED dental patients to a more appropriate source of care, the inability to contact the referred patients poses a significant challenge to its effectiveness.

Improvement upon the low follow-up rate to the EDC (31%) in the present study may be achieved in several ways. Logistically speaking, one solution based on these findings might be to ask ED patients how they prefer to be contacted

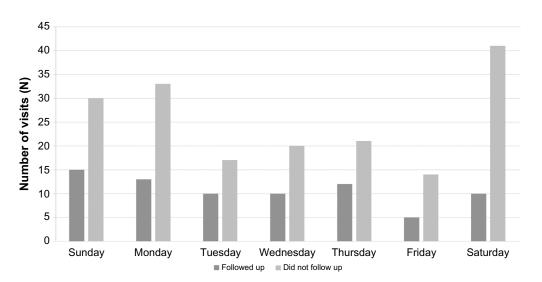


Figure 1 Frequency distribution showing the day of the week in which patients used the hospital emergency department grouped by follow-up status to the emergency dental clinic.

ED dental patients		N=247 (%)	Follow-up at EDC		N=77 (%)
Race	Caucasian	116 (47)	Race	Caucasian	40 (51)
	African–American	80 (33)		African–American	26 (33)
	Other	47 (19)		Other	9 (12)
	Native American	2 (1)		Native American	I (I)
	Hispanic	2 (1)		Hispanic	I (I)
Age, years	<20	10 (4)	Age, years	<20	I (I)
	20–29	104 (42)		20–29	31 (40)
	30–39	65 (26)		30–39	19 (24)
	40-49	44 (18)		40–49	13 (17)
	50–59	19 (8)		50–59	9 (12)
	60–69	2 (1)		60–69	2 (3)
	>70	3 (1)		>70	2 (3)
Sex	Male	121 (49)	Sex	Male	43 (55)
	Female	126 (51)		Female	34 (44)
Insurance	Yes	170 (69)	Insurance	Yes	41 (53)
	No	77 (31)		No	36 (46)

Table I Summary of demographic information for hospital ED dental patients and those who followed up at the EDC

Abbreviations: ED, emergency department; EDC, emergency dental clinic.

during the ED registration process and to verify that method of contact prior to each patient's discharge from the ED. It seems this would at least provide the possibility to improve the likelihood of contacting the patient following an ED visit.

Another method to improve the referral protocol described in this study would be to address the time of presentation at the ED. Many patients were seen on the weekends at the EDs, which is consistent with the findings of Okunseri et al.<sup>17</sup> If hospital EDs continue to experience regular dental visits, it may be most beneficial and pragmatic for EDs to provide dental extractions performed in coordination with a licensed dentist. Local dental societies could create on-call groups in suburban or urban areas to facilitate this provision of care, creating a cohort of dentists accessible to ED staff as they work to identify follow-up care options for patients with dental complaints. These ED visits also represent a meaningful application of dental case managers or the American Dental Association's new Community Dental Health Coordinator. While these Community Dental Health Coordinators focus on prevention and education efforts, there is a component of case management and care coordination which would make them a useful tool in resolving ED dental visits and follow-up.18

As the current investigation demonstrates, a single referral is likely not enough to address the issue of inappropriate use of the ED for dental reasons. Recently, the American Dental Association's Health Policy Institute published a policy brief that advocated for ED dental diversion programs that are similar to a program described by McCormick et al.<sup>12,19</sup> In that program, patients were diverted from the ED to an adjacent EDC immediately following triage.<sup>12</sup> This arrangement of an ED adjacent to an EDC was likely a major reason for its success. Applying this setup to different locations might be difficult due to space and financial limitations involved in establishing EDCs adjacent to EDs.

Based on previous reports, it was not surprising that nearly 60% of those using the ED had public insurance.<sup>1-5</sup> The Medicaid program in the State of Ohio covers a broad scope of preventive, surgical, and restorative adult dental services. One way to improve treatment utilization by those in need may be to create a staff position at the ED that is dedicated to explaining insurance and benefits at patient registration. The liaison could help determine Medicaid eligibility, explain the benefits, and assist the patient with the insurance application process if he/she is eligible. This position could be likened to the "navigators" used to help the US citizens sign up for insurance through the federal marketplace.<sup>20</sup> It seems reasonable to assume that patients who qualify for and obtain public insurance, particularly the young adults,<sup>3</sup> may be more receptive to utilizing preventive dental care services than those without such coverage. However, it remains to be seen how Medicaid expansion will influence the provision of dental care in EDs. In fact, a recent review suggests that providing dental insurance alone via Medicaid expansion might not be enough to reduce dental visits to EDs.<sup>21</sup>

Beyond the suggestions listed previously, the cost of emergency dental services requires some consideration. Only 16% of those who did not follow-up and could be contacted stated that cost was the reason they could not

follow-up. While there is no way to definitively discern why the unreachable population did not follow-up at the EDC, cost could certainly have been an issue. If the ACO model is applied to include dentistry, perhaps the cost issue becomes even less of a factor influencing ED use for dental reasons.

## Limitations

This study had significant limitations affecting the generalization of its findings to other populations. First, the study was limited to a university-based system in an urban setting, and the findings may not apply to other urban settings or rural community EDs. Second, this study only looked at the follow-up rate of an existing referral process, not the reasons behind failed referrals. A more robust study design would allow an examination of factors that might predict successful referrals, as well as reasons for ED use in the first place. Furthermore, interventional studies could be designed to ensure follow-up care on the chief dental complaint.

This study also attempted to elicit barriers to care, but results of the survey were deemed nonrobust based on both a 17% survey response rate and a population that was unable to be contacted by telephone (75%). The survey was intended to reach out to this population; however, they proved unreachable, and the quality of the survey data is too poor to report.

# Conclusion

Less than one-third of the ED referrals to the EDC followed up for definitive care and 75% of the referrals could not be contacted. Ensuring appropriate dental follow-up from the ED and diverting the dental complaints to established dental clinics are difficult and complex. Coordination between dental clinics and EDs is an essential component for developing better ED diversion programs for dental patients. The ACO insurance models deserve consideration when contemplating solutions to the ED dental visit problem. Future research to examine care coordination is needed to both improve patient care and reduce the dental impact on EDs. The problem is clearly complex, yet the solutions are decidedly murky.

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## Disclosure

The authors report no conflicts of interest in this work.

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